



FAECTOR

In cooperation with  
Erasmus School  
of Economics.

# PROFILER 2022

1 – 9 November



## ECONOMETRIC CAREER DAYS 2022

MAIN PARTNERS

optiver 

  
SKIM

FLOW ■ TRADERS



# ECONOMETRIC CAREER DAYS 2022

Page	Content	
3-4	Preface	<b>General Info</b>
5-6	Program	
7-8	Grand Opening	
9	SCD & Impact Day	
9	Inhouse Day	
10	Swinkels	<b>Field Trip</b>
11	De Kleine Consultant	<b>Workshops</b>
11	LinkedIn Workshop	
12	Turing Students	
13-14	Optiver	<b>Main Partners</b>
15-16	SKIM	
17-18	Flow Traders	
19-20	OMP	<b>Premium Partners</b>
21-22	IMC	
23-24	Van Lanschot Kempen	
25	Allianz	
26	Deep Blue Capital	
27	Ab Ovo	<b>Basic Partners</b>
28	ABN	
29	Ahold Delhaize	
30	Amsterdam Data	
31	Building Blocks	
32	CBS	
33	Deloitte	
34	Da Vinci	
35	EY	

# DISCOVER —YOUR— DRIVE

## TABLE OF CONTENTS

Page	Content	
36	Gupta Strategists	<b>Basic Partners</b>
37	IG&H	
38	ING	
39	KLM	
40	KPMG	
41	LOGEX	
42	Lynxx	
43	M3 Consultancy	
44	Maas Lloyd	
45	Managment Solutions	
46	Mlcompany	
47	Nationale Postcode	
	Loterij	
48	NIBC	
49	Nielsen	
50	NN Group	
51	ORTEC	
52	Ortec Finance	
53	PGGM	
54	PwC	
55	Roland Berger	
56	Shell	
57	Sprenkel & Verschuren	
58	Student Consultant	
59	TBA Group	
60	Valcon	
61	Zanders	
63	ECD Committee 2022	
65	Closing Word	

Dear fellow student,

Welcome to the Econometric Career Days (ECD) 2022! With this profiler, we would like to invite you to participate in the tenth edition of the ECD. This edition will be bigger than ever before, and we are happy that after two years of online and hybrid events, we can host all our events physically and without any restrictions again. We have numerous inspiring events for you to join, like traditional cases and presentations, but also new events.

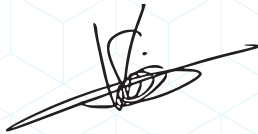
This year, we encourage you to explore what is your driving factor and what makes you ambitious to reach your goals, both professionally and personally. We built the ECD along this year's theme **'Discover your drive'** and we hope that our events inspire you to find your own drive. We start off with the Grand Opening on November 1st, where three exciting speakers will share their experiences and their personal motivations with you. Join us in Paviljoen for an inspiring afternoon with drinks afterwards!

During the rest of the week, you have the opportunity to meet more than 40 companies at one of our events. We host cases, presentations, workshops and informal activities such as fancy dinners. Next to that, we organise a field trip where you can enjoy a full day programme outside Rotterdam. New this year are the **Strategy Consulting Day (SCD)** and the **Impact Day**. The SCD is hosted by a prestigious strategy consulting company. You can join for a case and a lunch at a special location. The Impact Day is meant to show you what kind of impact we can make as econometricians and includes two special cases and an afternoon programme.

All in all, the ECD 2022 will give you the opportunity to broaden your professional network or explore multiple industries and find out where your interests actually lie. This profiler gives an overview of the programme and presents the participating companies, so you can find out what this ECD has to offer you. Make sure you are ready to discover your drive when applications open by having your CV ready on October 3rd. Follow us on Instagram (@ecdrotterdam) and visit our website (ecdrotterdam.nl) for more information and do not hesitate to contact us if you have any questions.

We look forward to welcoming you at the ECD 2022!

On behalf of the Econometric Career Days Committee,

A handwritten signature in black ink, appearing to be 'V. de Smit', with a stylized flourish at the end.

Veerle de Smit  
Chairman ECD 2022





# PROGRAM

	Wednesday 2 <sup>th</sup> of November	Thursday 3 <sup>th</sup> of November	Friday 4 <sup>th</sup> of November
Morning	Case LOGEX	Case CBS	Case IG&H
	Case NN Group	Case IMC	Case Zanders
	Impact Day Case * Shell	Presentation Flow Traders	Presentation ING
	Impact Day Case * Deloitte		SCD Case * Roland Berger
Afternoon	Case Gupta Strategists	Case Management Solutions	Case Ortec Finance
	Case Optiver	Case Valcon	Case Nielsen
	Workshop De Kleine Consultant	Presentation Amsterdam Data Collective	Presentation Ahold Delhaize
	Impact Day Afternoon Program		Case PwC
Evening	Informal Event * SKIM	Consultancy Dinner * EY M3 Consultancy Sprenkels & Verschuren	

	Inhouse Day	Opening	Workshops	Presentations	Cases	Dinner	Informal
BSc1	o	o	o				
BSc2		o	o	o			
BSc3 + BSc4		o	o	o	o	o	o
Pre-master		o	o	o	o	o	o
Master		o	o	o	o	o	o

# PROGRAM

Monday 7 <sup>th</sup> of November	Tuesday 8 <sup>th</sup> of November	Wednesday 9 <sup>th</sup> of November
Case <b>Allianz</b>	Case <b>KLM</b>	Case <b>OMP</b>
Presentation <b>Ab Ovo</b>	Case <b>Postcode Loterij</b>	Case <b>ORTEC</b>
Interviews <b>Main Partners</b>	Presentation <b>Building Blocks</b>	Workshop <b>Career Workshop</b>
Field Trip <b>Swinkels</b>		
Case <b>TBA Group</b>	Case <b>KPMG</b>	Case <b>Deep Blue Capital</b>
Workshop <b>Turing Students</b>	Case <b>Da Vinci</b>	Case <b>Mlcompany</b>
Interviews <b>Main Partners</b>	Presentation <b>Lynxx</b>	Presentation <b>Student Consultant</b>
	Freshman Inhouse Day <b>Ortec Finance</b>	Informal * <b>NIBC</b>
Company Dinner * <b>Van Lanschot Kempen</b>	Finance Dinner * <b>ABN AMRO</b> <b>PGGM</b> <b>Maas Lloyd</b>	Closing Drink at NRC

\* CV selection required for dinners, selected cases, informal events and interviews

Subscribe before the **26<sup>th</sup>**  
**of October** at  
[ecdrotterdam.nl](http://ecdrotterdam.nl)

This is a preliminary program  
Check [ecdrotterdam.nl](http://ecdrotterdam.nl) for the latest  
program.

# Grand Opening

## TUESDAY 1<sup>ST</sup> OF NOVEMBER

For the Grand opening of the Econometric Career Days 2022, we are proud to announce a line-up of three exceptional individuals, all with distinguished careers and backgrounds. We are very excited to welcome Angelien Kemna, René Hooft Graafland and Michel Scholte as key-note speakers.

Angelien Kemna has studied Econometrics at the Erasmus University Rotterdam and after a PhD in Finance she even became a professor. Besides this, she has had some interesting positions in major asset management companies. Currently, she has multiple positions in the supervisory boards of some very influential companies like AXA Group. René Hooft Graafland studied Economics at the EUR and has made a very interesting career at Heineken. From 2005 to 2015 he was the company's CFO. Currently he has various positions in the supervisory boards of Ahold Delhaize, FrieslandCampina and Lucas Bols. Michel Scholte is the only non-alumnus and has a master degree in Sociology from the VU Amsterdam. He is elected as the 'Minister of the New Economy' and is cofounder and director of both the Impact Institute and True Price organisations.

They will share their professional experiences, memorable moments in their career and the importance of Econometrics and Data Science in their organisations. After their individual presentations there will be panel discussions during which you have the opportunity to ask questions and hear the opinions of all the speakers. All remaining questions can be asked during the Q&A at the end.

The Grand Opening will conclude with a drink at Erasmus Paviljoen, open to all attendees. There are free drinks to celebrate the start of the 10th edition of the ECD.

The Grand Opening will be in English and is open to students of **all study phases**.

Subscribe at [ecdrotterdam.nl](mailto:ecdrotterdam.nl) to join the grand opening!

## Michel Scholte

### OPENING SPEAKER

Michel Scholte is an impact entrepreneur, director and cofounder of True Price and Impact Institute. True Price focuses on calculating and improving the true price of products, including social and environmental costs. Impact Institute provides data, software, (digital) education and advice on impact measurement and management. His businesses focus on tech and impact and employ more than fifty people and work globally, from São Paulo to Singapore, for the world's largest banks and most disruptive social enterprises. In addition, he is a founding board member of Impact Economy Foundation, that develops the open-source impact accounting method together with Harvard Business School's Impact Weighted Accounts Initiative. In the past Michel was steering board member of the Netherlands Food Partnership and a member of the World Economic Forum Global Shapers. He is a frequently asked key-note speaker and publishes daily columns on news and sustainability via LinkedIn. He holds a master's degree in Sociology from VU University Amsterdam, where he specialized in social research, agent-based modelling and living wages.



#### Former positions

Minister of the new economy



## Angelien Kemna

### OPENING SPEAKER

Angelien Kemna (1957) currently has multiple positions in the supervisory boards of some very influential companies. She is Non Executive Director at Naspers Limited, Prosus and AXA Group. At NIBC Bank and FrieslandCampina she has a position in the supervisory board.

Angelien graduated with a Master in Econometrics and a PhD in Finance from Erasmus University Rotterdam. After that, she began her career as Associate Professor in Finance at the Erasmus University. Later, she joined Robeco and held various positions before joining ING Investment Management in 2001. Initially she held the position of Global Chief Investment Officer and subsequently Chief Executive Officer for the European Region. In the period 2007-2011, Angelien was part-time Professor of Corporate Governance and Econometrics at the Erasmus University and also had various non-executive and advisory positions. In 2009, Angelien joined APG Group as a member of the Executive Board with the responsibility of Chief Investment Officer. Her position later changed to Chief Finance & Risk Officer, which she held on to from 2014 to 2017.



#### Current position

Non Executive Director at AXA Group and various other advisory positions

## René Hooft Graafland

### OPENING SPEAKER

René Hooft Graafland (1955) has worked for 34 years at Heineken and he has been the Chief Financial Officer from 2005 to 2015. In 2015 he retired from Heineken but now he has various positions in the supervisory boards of Ahold Delhaize, FrieslandCampina and Lucas Bols. In addition, he is chairman of the boards of the Royal Theatre Carré Fund and the Stichting African Parks Foundation. René is also a member of the Monitoring Committee Corporate Governance Code. René studied Business Economics at the Erasmus University in Rotterdam, followed by the post-graduate study for Chartered Accountant. After his studies he started his career as a Management Trainee at Heineken in 1981. At Heineken he had a lot of different management positions before becoming the company's CFO in 2005. During the 10 years he fulfilled this role, Heineken expanded to the second largest brewer of the world with gross revenues of more than 20 billion euros per year. In 2015 René was awarded the CFO Lifetime Achievement Award.



#### Current Position

Member of the supervisory boards of Ahold Delhaize, Friesland Campina en Lucas Bols

## New Events

---

We are happy to announce that this year, we have three new events during the ECD. On this page you can find more information about the Strategy Consulting Day, the Impact Day and the Freshman Inhouse Day.

### Strategy Consultancy Day

The Strategy Consultancy Day (SCD) is a unique opportunity to meet a prestigious strategy consultant. This year, consultants of Roland Berger will present themselves and guide students through a special case at an exclusive location in the Euromast park. This case is meant to introduce you to strategy consulting and show you what econometricians can bring to the table in this sector. After the case, there will be a lunch to ask all your questions to the recruiters and consultants. Unlike normal cases, Roland Berger gets to choose participating students via CV selection, so make sure to update yours and apply for the SCD!

Read more about Roland Berger on page 55.

### Impact Day

This year, we want to show you what kind of impact you can make with your professional career. As our slogan is Discover you Drive, we encourage you to explore making impact as your driving factor. We offer two morning cases of large multinationals, Shell and Deloitte, who will focus on societal impact for this case. They will show you the efforts they make to contribute to a better world and how you, as an econometrician, can join their forces. After this, there is a special afternoon programme.

Read more about Shell and Deloitte on pages 56 and 33.

### Freshman Inhouse Day

As first year students could not join a lot of events during the ECD in previous years, we added a special event for freshman students this year. Inhouse days are normally only for students further in their bachelor's/master's, but during the ECD we have a special inhouse day which is only open to first year students. You can join us for a visit to the headquarters of Ortec Finance in their beautiful Maas-view office



Wij zijn Swinkels Family Brewers, een 100% onafhankelijke familiebrewer van mooie bieren als Bavaria, Cornet en La Trappe. We ondernemen al 300 jaar vanuit onze gezamenlijke passie voor bier en een goed gevoel voor kwaliteit. Met ruim 1800 collega's werken we wereldwijd samen om het beste uit onszelf te halen en de brouwerij nog mooier door te geven aan de volgende generatie.

We zijn 100% onafhankelijk. Hierdoor doen wij dingen anders dan anderen, kunnen we dingen anders doen. We ondernemen met beide benen op de grond. Van huis uit hebben we meegekregen om onze eigen koers te varen, de wereld in te gaan en om door te zetten als je ergens in gelooft. Deze eigenschappen merk je, die proef je. We vermouten ons eigen gerst en beschikken over een eigen mineraalwaterbron. Zodoende kunnen we de continue kwaliteit van onze producten garanderen. Allemaal vanuit onze passie om de wereld te laten genieten van ons bier.

Als medewerker sta je aan de basis van het succes van de organisatie. Om je in staat te stellen het maximale uit jezelf te halen, investeert Swinkels Family Brewers in een cultuur die op groei gericht is en waarbij leren centraal staat. Hierbij verbeteren we ook de interne mobiliteit. In 2019-2020 wordt o.a. in de bottelarij een strategie ontwikkeld en geïmplementeerd waarmee het leerproces van onze medewerkers maximaal wordt ondersteund en waardoor ze beter inzetbaar zijn.

Er zijn binnen Swinkels Family Brewers genoeg carrièremogelijkheden. Zo hebben we vacatures in verschillende vakgebieden, zoals: Marketing & Sales, Operations, Logistiek & Supply Chain, Service & Onderhoud, Brewing & Engineering, Quality en Staf afdelingen (HR, Finance, IT, Data, Legal etc.). Voor ons complete aanbod ga je naar <https://careers.swinkelsfamilybrewers.com/go/Vacatures/887502/>

### Stage & Afstuderen

Bij Swinkels Family Brewers staat de (persoonlijke) ontwikkeling van talent centraal. Niet alleen de ontwikkeling van ons eigen talent, maar ook die van aanstormend talent buiten onze organisatie. Jouw frisse blik en opgedane kennis kunnen wij ongetwijfeld goed gebruiken bij de realisatie van onze ambitieuze doelstellingen en verdere internationale groei!

### Beschrijving fieldtrip

Tijdens de fieldtrip van Swinkels Family Brewers maak je kennis met ons familiebedrijf en natuurlijk Econometrie in de praktijk. Deze dag wordt georganiseerd bij het Bavaria Brouwerij Café, die zich dichtbij de brouwerij bevindt.

We beginnen de dag met een presentatie over ons bedrijf waarin je meer te weten komt over wie wij zijn, wat we doen en hoe we zijn ontstaan. Na een kleine pauze zullen we doorgaan met een korte presentatie over Econometrie in de praktijk bij Swinkels Family Brewers. In deze presentatie krijg je verschillende voorbeelden, dilemma's, hoogtepunten en toekomstige plannen te horen. We maken het natuurlijk zo interactief mogelijk.

Na de presentaties zullen we met zijn alle gaan lunchen in het café. Tijdens de lunch is het uiteraard ook mogelijk om vragen te stellen aan onze collega's. Na de lunch krijgen jullie een rondleiding door onze Mouterij, Brouwerij en Bottelarij. Tijdens deze rondleiding zul je nog meer te weten komen over ons mout, het brouwproces en natuurlijk andere processen o.a. in onze bottelarij. Tijdens deze tour gaat er een collega/familied mee en een collega van Business Intelligence. Samen zorgen zij ervoor dat je een goed beeld krijgt van ons familiebedrijf maar ook van al onze processen/werkzaamheden rondom econometrie en wat we inmiddels al hebben bereikt binnen onze organisatie.

De dag sluiten we uiteraard af met een borrel waarbij je een heerlijk biertje kunt proeven uit ons uitgebreide portfolio.

### Field Trip

- monday 7<sup>th</sup> of November
- 9.00-17.00



130

Aantal landen  
waarin actief

1000/  
1800

Aantal werknemers in  
NL/ wereldwijd

85/  
15

Male/Female  
ratio



65

Yearly internship  
positions

# Career Workshop

## ECONOMETRIE.COM / LINKEDIN

This year we will again host a LinkedIn workshop. During this workshop you will learn how to use your LinkedIn page to find your dream job. LinkedIn is of major influence in the application process. 77% of the recruiters use LinkedIn frequently to recruit new talents.

It takes a recruiter only 6 seconds to see if someone is suitable for a certain position. How do you ensure to make a good impression in those six seconds? What belongs on a LinkedIn page and what does not? The do's and don'ts are discussed during this training.

LinkedIn, together with your resume, is the business card for future employers. If you already have a LinkedIn page, you can update it further during the training based on the tips that are provided. In a short time you will learn about the possibilities of LinkedIn and you will

discover how to ensure that your profile will stand out to recruiters.]

After you have brought your LinkedIn page to a higher level, we will show you how to find a job. On the website [econometrie.com](http://econometrie.com) you can find more than 100 vacancies that are for students with a quantitative background. We will show you how to use this website to find your perfect job!

### Meet us at the ECD

#### Workshop:

- Wednesday 9<sup>th</sup> of November
- Morning: 11.00-12.30



De Kleine Consultant is a non-profit student-led strategy consulting firm with offices in 8 different Dutch cities and London. Our aim is to make our consultants and our clients grow. We offer strategic advice where it adds the highest social value. Hence, most of our clients are start-ups, non-profit organizations, or social SMEs. In the past twelve years, we have executed over 700+ strategic projects and have helped 1100+ of our consultants to unfold their career. Our secret to success? Our win-win-win formula: We develop students. We help our customers. We learn from our partners for whom we are a valuable talent pool.

During our STQ & Issue Tree workshop we will teach you how strategy consultants break down problems and opportunities so that they can focus their efforts on smaller seg-

ments that can be tackled one by one. This workshop is also a great way to prepare yourself for a case interview in which you are expected to use these methods.

Are you a Dutch-speaking, socially committed, and ambitious student? Are you considering a career path in strategy consulting? Reach out to us on our website:

[www.dekleineconsultant.nl](http://www.dekleineconsultant.nl)

or our LinkedIn:

<https://www.linkedin.com/in/de-kleine-consultant-rotterdam-5a0076248/>

### Meet us at the ECD

#### Workshop:

- Wednesday 2<sup>nd</sup> of November
- Afternoon: 15.00-16.30





## PYTHON / FINANCIAL MODELING

We're Turing Students Rotterdam, a student association focused on making teach-edu-cation accessible for all students at Erasmus University Rotterdam. We provide students with courses, events and workshops about the world of tech. We offer, for example, coding courses in Python, R, Data Science and Financial Modelling. Besides that, we offer a wide range of events, from the multi day Hackathon event to a women-in-tech event. Turing Students Rotterdam is looking for enthusiastic students that would like to improve their data & tech knowledge and that are passionate about helping others in this incredibly fascinating industry.

In this workshop we're diving into the world of Machine Learning, focused on the finance industry. Our experienced speaker will cover

the basics of multi-domain machine learning, fraud+outlier detection, forecasting and natural language processing. If you're interested in artificial intelligence, finance and machine learning, this workshop is for you! We know the world of tech and computer science often seems daunting, especially to those who are just taking their first steps into the field, hopefully Turing can lend you a helping hand!

### Meet us at the ECD

Workshop:

- Monday 7<sup>th</sup> of November
- Afternoon: 15.00-16.30

# Optiver

Do you thrive in an environment where your growth and knowledge are constantly propelled to new heights? If so, you should get to know Optiver, a leading global market maker on the cutting-edge of technology, trading and research. Here's what we're all about:

## The endless pursuit of excellence.

Ready to accelerate your growth in one of the most dynamic and fascinating industries there is? Discover Optiver, a leading global trading firm powered by technical innovation. For 35+ years, Optiver has been improving financial markets around the world, making them more transparent and efficient for all participants. With our focus on cutting-edge engineering, data science and research, we actively trade on 70+ exchanges, where we're trusted to always provide accurate buy and sell pricing – no matter the market conditions.

## Pushing the envelope one idea at a time.

Every day at Optiver is an opportunity to solve the seemingly impossible. It's a place where you're empowered to build, code, develop and strategise ideas that push the boundaries of technological and analytical possibility. Every team member has an integral role to play in this endeavour. From traders to developers, engineers, researchers and business operations specialists, we all strive to find and own unique solutions. It's a melting pot of dynamic thought, fast execution and entrepreneurial spirit.

## Your growth is our growth.

Our ethos is based on a hunger for growth that touches everything we do. Accelerated growth not only applies to our global expansion, but also to every individual team member. Our people continually strive to improve and evolve into the best versions of themselves. Optiver fosters this constant growth by creating an environment where all are considered equal and afforded the same opportunities

to flourish. This flat, growth-minded structure rings true across all of our global operations, which span offices in Amsterdam, London, Chicago, Austin, Sydney, Shanghai, Singapore and beyond.

## The brightest of the bright.

When it comes to joining Optiver, the bar is set high – and for good reason. To remain at the forefront of market making, we need the best and brightest industry talent within our teams. Fortunately, we value potential over expertise, which is why we hire candidates from a diversity of backgrounds, studies and experience levels. No matter which walk of life they're from, when we find someone with the entrepreneurial spirit we seek, we take it upon ourselves to heavily invest into upskilling them with our world-class training programmes.

Your next big growth opportunity could be in one of the following roles at Optiver:

- Trading Analyst (Part-time academic job)
- Graduate Trader
- Data Scientist
- Graduate Equity Analyst

To discover more about us, visit our website or contact us directly at [recruitment@optiver.com](mailto:recruitment@optiver.com). In the meantime, feel free to learn more about who we are and what we do by following us on LinkedIn, Instagram, Twitter and Facebook.

### Meet us at the ECD

Case:

- Wednesday 2<sup>nd</sup> of November
- Afternoon: 13.30-17.30

Interviews

- Monday 7<sup>th</sup> of November



6

Number of countries  
in which active



538  
/1235

Number of employees  
in NL/worldwide



36

Average age



83  
/17

Male/Female  
ratio



80

Yearly starter  
positions



50+

Yearly internship  
positions



# Welcome to Optiver

## Where trading & tech join forces



Are you ready to put your mathematical and analytical skills to the test? Do you enjoy solving complex problems?

We're hiring graduate Traders, Data Scientists and Analysts from diverse backgrounds, studies and experience levels. Whether your degree is in Econometrics, Physics, Computer Science, Finance or Mathematics, there are many paths to an impactful career at Optiver. To get more information about our job opportunities, visit our career website, sign up to our recruitment newsletter using the barcode, or contact us directly at [recruitment@optiver.com](mailto:recruitment@optiver.com).

We look forward to meeting you at ECD 2022!



### We are... a global insights agency!

SKIM is a global insights agency helping leading companies thrive by understanding decision making. What does a big multinational like Coca Cola want to know? Why you buy Pepsi, and not Coca Cola! This is exactly what SKIM looks at: finding out what makes consumers tick, why they buy certain products, are willing to pay a specific price for a brand, and what sentiment the packaging of a product gives to a consumer. By combining different sources of data from our own custom research, we try to answer these kinds of questions. Why is this so important for any multinational? Because small changes in a price, the way a product looks, or even where you put it on a shelf, has a huge impact on the success of that product.

### Innovative

It has been at SKIMs heart that even whilst carrying out state-of-the-art research, SKIMmers still have new ideas and thoughts that will help our clients even better. The one thing we have learned from the past 43 years, is that when bright people have a good idea, giving them the freedom to pursue it is always worth it. We basically facilitate the innovation that is at the heart of SKIM by giving you the freedom to pursue the ideas that you believe can solve the toughest problems. What we are saying: we want to hear what your ideas are, because those ideas will deliver the quality we strive for.

### People-oriented

We want SKIMmers to feel engaged in their job and to feel they have a platform to grow and discover what they would like to do. That's why we like to base your route, together with

you, on your interests and strengths! From the past, we have seen that focusing on these matters really unlocks people's true potential and fulfillment in a job. Besides, you are only just starting your career, right? Let's explore what is out there!

### International

Our environment is international: our Rotterdam office alone, which is also the headquarters of SKIM, employs SKIMmers from over 30 nationalities. You would not only be working with the Rotterdam team. At SKIM, it is very well possible that you work with colleagues from Berlin, London, Singapore or even the SKIMmers in Latin America or the US. This could be either for client projects, or internal initiatives like helping organize a global Hackathon within SKIM.

### Sounds like something for you?

If all of that sounds appealing to you: great! We would love to meet you. There are a lot of opportunities at SKIM to kickstart your career in Consumer Insights, and we encourage you to find your mojo within that. Whether you would like to do an internship or talk about a full-time position, we would be more than happy to have a chat with you. Feel free to reach out to us and enjoy the Econometric Career Days!

#### Meet us at the ECD

Informal Event: Jeu de Boules

- Wednesday 2<sup>th</sup> of November
- Evening: 17:00 - 20:00
- Location: Mooie Boules Rotterdam
- CV selection



8

Number of countries  
in which active

116  
/285

Number of employees  
in NL/worldwide



32

Average age

44  
/56

Male/Female  
ratio



100

Yearly starter  
positions



10-20

Yearly internship  
positions



A true connection with what  
you do is key in order to have  
a job where you come in  
with a smile every day.

Want to hear how we  
experience that in our jobs?  
Feel free to reach out and let's  
connect at ECD!



@SKIM



@skimgroup



**SKIM**

decision behavior experts

Flow Traders is a principal trading firm founded in 2004. We are a leading global technology-enabled liquidity provider, specialized in Exchange Traded Products (ETPs). Flow Traders is at the intersection of finance, cutting-edge technology and scientific research. We are able to grow our organization further, thereby ensuring that our trading desks in Europe, the Americas and Asia provide liquidity across all major exchanges, globally, 24 hours a day. Financial markets have rapidly shifted from trading in the pit to algorithmic trading, and our business model has made us an entrepreneurial and competitive firm in the FinTech space. We use our principal technology platform to quote bid and ask prices in thousands of ETP listings. We are also active in other asset classes such as bonds, FX, cryptocurrencies and similar financial products. On top of that, we provide liquidity to institutional counterparties off-exchange across all regions!

Flow Traders stays ahead of the competition by focusing on technology and niche competencies in markets where every second counts. This requires access to the best information and the ability to respond instantly. To achieve this, our team of software developers works in partnership with experienced traders to identify and execute tomorrow's strategies, making Flow a daily pioneer in professional trading.

### Training & Development

Because of the specific nature of the work-environment, we do not expect you to plunge headfirst into your new job. Instead, you will start by following in a three months intensive in-house training program that covers all the intricate details of the trading processes. As a member of an informal team, you will then gradually take on more responsibilities, start monitoring markets and only then start making split-second portfolio adjustments that

are at the heart of our success. From trading to devising tactics, and from contributing to new tools to implementing actual programs: you help shape our trading strategies.

### What you need to succeed?

University degree, preferably in (quantitative) Finance, Science, Technology, Engineering, Mathematics, Statistics, Econometrics or related.

And there are a few things that all of our Traders have in common: They are very analytical (with strong affinity for number), they like to work in teams, they have very strong interest in the financial markets, they can take quick decisions under pressure and they are competitive.

### Presentation

During our interactive presentation, you will gain more insight into the world of trading provided by a Trader and Recruiter. This is your chance to ask all your questions and to find out what a day in the life of a trader is like. Our Trader will provide a mini lecture on ETFs and will share information about our co-re-business with you. You will also learn about our company culture, cutting edge technology and how you can become a trader yourself!

At the end of the in-house day, we will play a trading game. The trading game is an exciting opportunity to compete with your fellow students and see if you may have what it takes to become a trader. Your mathematical and analytical skills will be put to the test. We will end the in-house day with a math test, the second round in our recruitment process.

### Meet us at the ECD

Presentation:

- Thursday 3<sup>th</sup> of November
- Morning: 11.00-12.30

Interviews

- Monday 7<sup>th</sup> of November



8

Number of countries  
in which active



350+  
/600+

Number of employees  
in NL/worldwide



80  
/20

Male/Female  
ratio



14-16

Yearly starter  
positions



4

Yearly internship  
positions





# DO YOU THRIVE ON OUTSMARTING YOUR COMPETITION?

## GRADUATE TRADER & TRADING INTERN

We are looking for talented individuals with excellent mathematical and analytical skills combined with an interest in global financial markets. Our Traders manage and optimize our daily positions, formulate innovative trading strategies whilst also developing tools.

As a Summer Intern you will learn about our trading strategies, trading system and experience life as a Trader at Flow.

## GRADUATE SOFTWARE DEVELOPER PROGRAM

We prepared the Graduate Software Development program for ambitious graduates who like to be challenged every day. During the program, you will work in sprints and participate in stand-up meetings; at the same time, you will work together with your fellow graduate software engineers, and experience working with different Flow Traders development teams.

## EVENTS

We are also hosting several online events for you to get more familiar with Flow Traders! You can check them out at our events page on our website.

## Reach out to us at:

[careers.europe@flowtraders.com](mailto:careers.europe@flowtraders.com)  
[flowtraders.com/careers](https://flowtraders.com/careers)

Flow Traders is an international  
leading principal trading firm.

We are OMP, a leading game changer in supply chain planning solutions. The world's largest companies count on our smart software and services to optimize their supply chains. Our customers include Bridgestone, Johnson & Johnson, PepsiCo, Procter & Gamble, and Shell.

Ready to join a team of 900 passionate, creative team players of over 50 nationalities? We work as one team from our head office in Belgium and regional offices in Brazil, China, France, Germany, India, the Netherlands, Spain, Ukraine, and the US.

At OMP, we help customers facing complex planning challenges excel, grow, and thrive. What drives us is the desire to empower, motivate, and inspire supply chain professionals to outperform themselves. Our guiding values are people, passion, pride, promise, and partner. Five little words with a massive impact on everything we do. Want to learn more? Visit [careers.omp.com/our-company](https://careers.omp.com/our-company).

### Are you a recent graduate or are you graduating soon and looking to kickstart your career?

We're always on the lookout for graduates to join our supply chain planning or tech teams. Do you hold a master's degree or Ph.D in engineering, informatics, mathematics, business engineering, production, or operations management?

And are you interested in the fascinating world of supply chain planning? Or do you dream of a career in tech?

Let us help you in finding the job of your dreams.

### Explore opportunities in tech or consulting.

We offer a range of job opportunities in:

- Supply chain consulting
- Training & user coaching
- Software development
- Customer services
- Quality assurance

At OMP, we offer more than just a job. We put people first and inspire you to become the best version of yourself.

**International:** A growing global company, worldwide career opportunities, and multicultural teams.

**Benefits:** An attractive salary package including an optional company car, a bike incentive program, additional extralegal vacation days, and other competitive benefits.

**Flexibility:** Teleworking, flexible hours, and lots of autonomy.

**Lifelong learning:** A custom training and development track, an extensive coaching program, and on-the-job learning.

**Empowerment:** Room for initiative and creativity and an emphasis on entrepreneurship. Innovation: Encouragement to think differently through cross-team collaboration and innovation challenges.

**Well-being:** A caring and inspiring environment, promoting a happy and healthy lifestyle through a wide range of facilities and activities.

**Teamwork:** Join a team that lifts you up and learn from the best.

### Meet us at the ECD

Case:

- Wednesday 9<sup>th</sup> of November
- Morning: 9.00-13.00



10

Number of countries  
in which active



35  
/900

Number of employees  
in NL/worldwide



34

Average age



70  
/30

Male/Female  
ratio



60

Yearly starter  
positions



Let's  
CLICK



## Find your challenge

We are OMP, a leading game changer in **supply chain planning solutions**. The world's largest companies count on our **smart software and services** to optimize their supply chains.

Do you hold a master's degree or PhD in engineering, informatics, mathematics, business engineering, production, or operations management? Together we'll **find or create the job you're dreaming of**.

### Supply Chain Consultant

You equip customers with innovative supply chain solutions, analyze the planning challenges, assist in the solution design, implement and validate the solution, and ensure a smooth go-live.

### User Engagement Consultant

You help our users get the best value from their solution. You provide documentation and training to build planning skills, boost confidence, and improve supply chain planning efficiency.

DISCOVER MORE ABOUT LIFE & WORK AT OMP





### Events

Are you in your final year of a mathematics, engineering or econometrics degree programme? Are you keen to learn more about a technology-driven trading firm?

At IMC, we've historically focused on pure, low-latency execution-based trading. But now, we're leveraging our world-class technology and trading expertise to run operational trading strategies. We've got our sights set on worldwide index options, and we're leading the charge on liquid worldwide indices. In addition to our robust broker network, we also provide liquidity to counterparties directly – including hedge funds, asset managers and other large market players.

During this Case you'll learn about all this and more. And we'll make sure you get a glimpse of IMC's uniquely informal culture.

### Trading

IMC trades a wide range of financial instruments, in many different ways. This means we look for different types of traders; from the quantitative minds who enjoy the mathematical side of trading to more operationally focused personalities who thrive on interacting

with brokers over the phone.

Our traders share one thing in common, though: they are at their best when solving complex problems. Their insights into global events, market shifts and pricing ensure we always trade in the right place, at the right time.

### Technology

At IMC, technology is not a department; it's at the heart of everything we do. Since the late 1980s, we've pioneered the use of technology to advance the development of market making and low-latency trading. Today, our technologists work alongside IMC traders in multidisciplinary teams to push the limits of possibility, and then look beyond. In our fast-paced environment, short feedback loops mean projects worked on in the morning can enter production the next day.

#### Meet us at the ECD

Case:

- Thursday 3<sup>rd</sup> of November
- Morning: 9.00-13.00



500+

Number of employees  
in NL



90  
/10

Male/Female  
ratio



50

Yearly starter  
positions

# START DISCOVERING

## Careers in Trading and Technology


WE ARE  
HIRING

### ABOUT IMC

IMC is a trading firm with technology at its heart. Since 1989, we've embraced the power of technology to rapidly advance our trading models. Pioneers in the industry, technology is now the lifeblood of how we operate. Whether it's the markets, data, software or hardware, we're constantly pushing ourselves and our technology further. We're constantly challenging, adapting and redesigning to create world-class solutions that can outsmart the best Traders and Developers in the world.

Start discovering a dynamic new world. Where you'll learn just how far you can go and how fast you can get there. Get ready to be challenged beyond your expectations. You'll have the highest levels of freedom and responsibility. A chance to put your intellect to the test while indulging your love for patterns and data, mathematical riddles, and working in the space between the abstract and reality. It's an exciting, fast, highly complex and fun place to kickstart your career and watch it take off like you never thought possible.



 Discover IMC for a 360 tour and interactive content

Life at IMC



CAREERS.IMC.COM



**VAN LANSCHOT  
KEMPEN**

Van Lanschot Kempen is specialized in the future since 1737, which set us to be the oldest independent financial institute in the Netherlands. Today, our story continues. As an independent wealth management house, we use our knowledge of money and capital markets to never stop looking for new ways to find the best possible solutions for our private, institutional and corporate clients. Change is what drives us. That is why we are constantly in motion and embrace change as the major constant in everything we do. We are proud of our history and are excited for the future of our Private Banking & Wealth Management, Professional Solutions, Investment Management and Investment Banking.

To work in a sustainable and future-oriented way, inclusion and diversity are essential. A highly inclusive and diverse workforce helps to drive business performance and innovation, workforce agility and resilience, as well as positive social and environmental impact. It is our ambition for the inflow of each department to be more diverse than the outflow. For example, if an employee leaves or more headcount

becomes available, we aim to increase diversity by hiring someone who brings something new to the team. Whether that's gender, age, nationality, background or anything else.

In addition, our purpose is to create sustainable value for all our stakeholders in a way that contributes to sustainable solutions to the most pressing global challenges. We believe that preserving and growing wealth in a sustainable way is a peoples job. To help us achieve our goal, we are looking for candidates with excellent analytical skills, as well as a proactive attitude. We always require our analysts to confront challenges, and interns are no exceptions. Are you independent and resourceful? If you feel that you are a good match, apply to any of our internships: <https://www.workingatvanlanschotkempen.com/internships>.

#### Meet us at the ECD

Company Diner

- Monday 7<sup>th</sup> of November
- Evening: 18:00 - 20:30
- Location: Fjord
- CV selection



5

Number of countries  
in which active



1735

Number of employees  
worldwide



34

Average age



70  
/30

Male/Female  
ratio



100+

Yearly starter  
positions



100+

Yearly internship  
positions





VAN LANSCHOT  
KEMPEN

# Turning hard work into great achievements

*[workingatvanlanschotkempenn.com](http://workingatvanlanschotkempenn.com)*



Let's introduce ourselves. Allianz has been the number 1 insurer worldwide for years (over 150.000 employees worldwide). Something we are proud of!

In the Benelux, Allianz is one of the major players in the insurance market. We have more than a thousand colleagues in the Netherlands and that number doubles with our colleagues from Belgium.

Being part of Allianz offers great possibilities to contribute to the strategy of the company, balancing the risks and the performance, being frequently exposed to senior executives incl. CEO, CFO, etc. and participate in major projects. There are also great opportunities to dive into quantitative analysis of solvency and all the risks present.

We DARE to challenge you to join Allianz Benelux and bring it to the next level!

During the Econometric Career Days we will give a presentation of the risks for an insurance company in a highly volatile interest rate and inflation environment. In the business case you will learn to value various financial products in the current volatile market and find solutions to hedge these risks.

During the case you will learn how to quantitatively value different financial products (both assets and liabilities) within an insurance company. Furthermore, you will experience how to hedge the risks of the volatile interest rate and inflation movements in the market.

#### Meet us at the ECD

Case:

- Monday 7<sup>th</sup> of November
- Morning: 9.00-13.00



75

Number of countries  
in which active



1100

Number of employees  
in NL



38

Average age



55  
/45

Male/Female  
ratio



50

Yearly starter  
positions in the  
Benelux



50

Yearly internship  
positions

## ◆ Deep Blue Capital

Deep Blue Capital is a highly automated proprietary trading firm specialized in statistical arbitrage that only trades with its own capital (no clients). We have achieved consistently high returns and continue to grow strongly as we invest in new markets and new trading strategies. Our story begins in 2002 when our founders, two associate professors in mathematics, established a separate R&D department at an existing trading firm. What started out as a part-time project has turned, after many years of hard work, into a flourishing enterprise. We separated from the trading firm in 2008 and established our own company, Deep Blue Capital, named after the IBM computer that beat Garry Kasparov at chess in 1996. The firm operates out of a single office in Amsterdam and is mid-sized.

We strongly believe in coupling human creativity with automation. If something can be done by a computer than we think it should be done by a computer. Humans provide creativity, do research, implement automation and interpret news. We develop new trading algorithms using statistical methods, working in small diverse teams. We only hire skilled graduates with a strong quantitative background. We have a fairly flat organisational structure and do not like red tape, politics or hype. Good ideas are taken seriously no matter who they come from. We are informal and don't wear suits in the office: it's what's in your head that matters, not what's on your back.

We are a highly automated proprietary trading firm that operates without clients, using only our own capital. We operate a number of

statistical arbitrage strategies that trade on over 30 equity and futures markets worldwide. The strategies are implemented using our in-house software platform. They do not rely on low latency. Given our high degree of automation, we have no human traders, only risk managers that monitor the trading decisions made by the computer programs.

We will start with a presentation introducing ourselves, Deep Blue Capital and the case.

The case will give an impression of the type of research a quantitative trader does at Deep Blue Capital. You will be using market knowledge and statistical tools to create a profitable trading strategy. Your strategy will be tested out-of-sample to see how good the strategy actually is. We will measure the quality of your strategy by the amount of money it makes out-of-sample.

Part of the case needs to be solved using Octave, which is similar to Matlab. Prior knowledge of Octave or the stock market is not required. And we encourage you to ask questions during the case.

The participants will be placed into groups of three. You score points based on your performance. The group with the most points will win a small prize.

### Meet us at the ECD

Case:

- Wednesday 9<sup>th</sup> of November
- Afternoon: 13.30-17.30



1

Number of countries  
in which active



22

Number of employees  
in NL



30

Average age

95  
/5

Male/Female  
ratio



2-3

Yearly starter  
positions



1-2

Yearly internship  
positions



As an AI Powerhouse it is our mission to help supply chain and logistics companies work more efficiently, make better decisions and be sustainable. We add value through AI driven transformation & solutions that digitize processes and extract insight from data.

As leaders in mathematical optimization, we have witnessed the ascent of Artificial Intelligence first hand and seen the value it adds in a world of increasing complexity, uncertainty and change. To successfully unlock the potential of AI, we combine analytical proficiency & Operations Research with in-depth domain expertise.

We love supply chain and logistics and have a deeply rooted connection with the industry. Our team consists out of top talent from operational research and mathematics faculties, as well as seasoned domain experts from the field's leading brands. We typically work in small but well-equipped, autonomous teams empowering them to make decisions swiftly and think and act customer centric. We nurture innovative and business-minded thinking and cherish the devotion and passion of our highly skilled consultants.

### We are large and small

We offer employees the best of both worlds in many ways. We are large enough to offer interesting work at the top end of the market, yet we are a small family, flexible enough to listen to your work aspirations.

### We are passionate

We are passionate not only about our development projects, but also our training and support. The passionate people build Ab Ovo and delight the customers. Technological developments in our market are extremely fast,

which is why we invest in people to be on top of this.

### We get things done

We deliver what we promise and we get things done. We like to bring good ideas to the table and to cross-pollinate between industries. We have a down-to-earth vision and pragmatic flexible approach to work/life balance.

### We love what we do

We want you to love your work too. Peer colleagues and senior experts inspire you to get that feeling we want to achieve in the day-to-day work. Besides this we offer flexibility, by supporting freedom and personal responsibility and we offer an excellent total package.

### Meet us at the ECD

In our presentation, we will give you insight in our company, which is full of interesting projects where we empower organizations to make better decisions using data and predictive insight. A few examples:

- In the aviation industry, we work for the largest airline companies like KLM and Lufthansa Cargo.
- In the rail cargo industry, we work for the largest rail cargo companies in the Netherlands, Belgium, Germany, Denmark, Sweden, Finland, Canada and Lithuania
- In the logistics industry, we work for large retailers and trucking companies

Interested? Meet us at the ECD 2022.

### Meet us at the ECD

Presentation:

- Monday 7 November
- Morning: 11.00-12.30



Number of countries in which active



Number of employees in NL/worldwide



Average age



Male/Female ratio



Yearly starter positions



Yearly internship positions



### Working at ABN AMRO

As one of the 3 large Dutch Banks, ABN AMRO is active in Personal & Business Banking (consumers and small enterprises), Wealth Management (affluent clients) and Corporate Banking (medium to large enterprises & financial institutions). ABN AMRO has around 19,000 employees and focuses on western Europe.

The financial world has never been as dynamic as it is today. The time for you to join forces with us to make banking faster, easier and smarter is now. Technology is evolving at lightning speed and drive of innovation has a major impact on the financial system. We need your talents to help make our bank future-proof! Whatever your interests or background, we challenge you to use your creativity to innovate the future. We offer a work environment that lets you explore your enterprising spirit and gives you the freedom to develop yourself, both professionally and personally. We want you to feel responsible for your work, because you are.

### Working in Markets

Global markets is a dynamic part within Corporate Banking. At Markets it's all about helping clients with the structuring, purchase, sale and execution of (complex) financial products in currencies, stocks, bonds, interest rates and fixed-income. We are well informed about products, legislation and regulations; and market and/or sector developments

### Starting a job at ABN AMRO means getting even better at what you do

At ABN AMRO, we'll have you on the work floor from day one. Depending on your role, you'll be meeting with internal and external clients to advise them on financial products, work on presentations and valuations for companies, participate in negotiations or work together with colleagues from all over the world. Starting a job at ABN AMRO means getting even better at what you do.

Working in Markets, you will learn everything about our products and our clients and you will experience what it is like to work in a dealing room. Learning is something you do every day. This can be through practical experience and your reflection on that, but also through feedback and following relevant training. Furthermore receiving feedback plays an important role in this process. You regularly have conversations with your manager about your talents, personal development and your further career. And your colleagues will also help along the way. But primarily it's about learning by doing: you'll only become an industry professional by getting lots of experience under your belt.

### It's up to you; where do you want to start?

Are you a recent graduate eager to start your career? Maybe taking part in one of our Talent Programmes is the perfect way to kickstart your career. You will find more information on our Talent Programmes here. Or if you're still in school and are looking to put the theo-

### Meet us at the ECD

Finance Dinner:

- Friday 4 November
- Evening: 18.00-20.30
- Location: Fjord Eat & Drink
- CV selection



21

Number of countries  
in which active

22.350  
/25.700

Number of employees  
in NL/worldwide



40

Average age

55  
/45

Male/Female  
ratio



100

Yearly starter  
positions



500

Yearly internship  
positions



Ahold Delhaize is one of the world's largest food retail groups and a leader in both super-markets and e-commerce. Its family of great local brands serves 54 million customers each week, both in stores and online, in the United States, Europe, and Indonesia. Together, these brands employ more than 410,000 associates in 7,137 grocery and specialty stores and include the top online retailer in the Benelux and the leading online grocers in the Benelux and the United States. Ahold Delhaize brands are at the forefront of sustainable retailing, sourcing responsibly, supporting local communities and helping customers make healthier choices. The company's focus on four growth drivers – drive omnichannel growth, elevate healthy and sustainable, cultivate best talent and strengthen operational excellence – is helping to fulfil its purpose, achieve its vision and prepare its brands and businesses for tomorrow. Together we work from our head offices in Zaandam to make our customers' lives a little bit easier and better, every day. In the Netherlands, our brands Albert Heijn, Gal&Gall and Etos fill the streets with over 2500 stores, and employs over 100,000 highly motivated associates.

We are a company that encourages growth and development so everyone can reach their full potential. We give people the chance to gain new skills and build the right capabilities for the future. With challenging opportunities across the globe to learn and try new things, great teammates and supportive leaders, we all get the individual support we need to develop personally and professionally.

We offer the following tracks for young professionals:

- Hét Retail Management Traineeship (Albert Heijn)
- International Finance Traineeship (Ahold Delhaize)
- International HR Traineeship (Ahold Delhaize)
- Multiple internship opportunities

We are looking for someone who feels they can relate to our core values: courage, integrity, teamwork, care, and humor. Interested in our vacancies? Please visit [careers.ahold-delhaize.nl](https://careers.ahold-delhaize.nl)

### The presentation

The presentation will include information on the history of Ahold Delhaize, information about the company and opportunities. Additionally, a Trainee will join the presentation who will be able to tell from his/her own experience about the Traineeship and the innovative projects he/she is working on in the food tech/retail industry.

### Meet us at the ECD

Presentation:

- Friday 4 November
- Afternoon: 15.00-16.30



11

Aantal landen  
waarin actief



100,000  
/410,000

Aantal werknemers in  
NL/wereldwijd



3

Jaarlijkse aantal  
traineeship instroom-  
momenten



360

Jaarlijkse aantal  
stageplekken



38

Average age



55  
/45

Male/Female  
ratio



We are Amsterdam Data Collective. Together we realise the potential of data for a better future. Using data science to make a positive impact is what drives us. We initiate and contribute to the successful completion of the most impactful data science initiatives across the globe.

We bridge the gap between strategy and data science; however, data only becomes valuable when clients dare to let it shape their business, and trust us to join them on that journey. Data-driven organisations are efficient and confident; their leadership teams can anticipate change based on reliable, relevant and timely insights. It takes relentless focus, the right expertise and an educated workforce to become a data-driven organisation. Consequently, most organisations find they cannot achieve this on their own. As a full-stack data-science agency, we can help them overcome these challenges. Our business exists to help organisations realise the potential of data science, which we achieve by developing state-of-the-art machine-learning algorithms.

The ADC community is growing quickly and aspires to maintain a culture in which consultants unleash their full potential. To help our clients succeed, we attract people with a strong sense of ownership and develop them to become the brightest minds in business and analytics. By establishing a culture in which giving and receiving feedback is encouraged, we aim for optimal knowledge transfer and personal growth. We are a fast-growing company of ambitious people, dedicated to helping progressive leaders shape a positive future.

#### Meet us at the ECD

Presentation:

- Thursday 3 November
- Afternoon: 15.00-16.30



2

Number of countries  
in which active



73/77

Number of employees  
in NL/worldwide



32

Average age

65  
/35

Male/Female  
ratio



1

Yearly starter  
positions



## Building Blocks – Let's build a Consumer First World

Building Blocks (part of CM.com)'s 1:1 personalization technology helps leading consumer brands, such as Basic-Fit, Sligro, and Corendon, in their transition to a Consumer First organization. With Artificial Intelligence technology, we ensure that companies offer personalized experience to every single consumer. Our Inspire platform is channel agnostic and easily integrates with other systems in the customer journey. It listens to every customer interactions and builds deeply personalized customer profiles. By deeply understanding individual needs, we ensure the consumer receives a personalized and relevant experience at every point in the customer journey. At the right time. Via the right channel.

In recent years, we have been named Gartner Cool Vendor, Deloitte Fast50, and FD Gazelle several times. This makes us one of the fastest-growing companies in the Netherlands. The Building Blocks DNA is one characterized by pacesetting, challenging, and involved. We enjoy what we do and we are good at it, which makes it fun to work at Building Blocks!

## Let's Build together!

When it comes to the future of Building Blocks, we believe that every contribution and perspective is equally important, regardless of your role or work experience. Everyone is given the freedom and trust to make a real impact. With our energetic and ambitious team we can really celebrate our successes together!

We offer amongst others positions as a data scientist, data translator, and data engineer. With an educational background in econometrics, data science, AI, or something related, you are eligible to develop yourself on many different aspects in the field of data science, to determine which activities best suit your interests and capabilities!

### Meet us at the ECD

Presentation:

- Tuesday 8 November
- Morning: 11.00-12.30



1

Number of countries  
in which active



60

Number of employees  
worldwide



28

Average age



75  
/25

Male/Female  
ratio



12

Yearly internship  
positions



"Facts that matter"

### Statistics Netherlands (CBS)

In a society where the amount of information is growing explosively, free access to reliable and integral data is crucial. As the national statistical office, CBS produces reliable statistical information and data that provide insight into social issues, thus supporting the public debate, policy development and decision-making while contributing to prosperity, well-being and democracy.

### Working at CBS

The office environment at CBS – with offices located in The Hague, Heerlen and on Bonaire – is a pleasant mix of government and business. You will find a very diverse group of employees who range widely in age, nationality, discipline and career. One thing all our employees have in common is their focus on the quality of our research results. Would you like to learn more and/or apply? Check out our current vacancies and/or current internships (in Dutch) on [www.werkenbijhetcbs.nl](http://www.werkenbijhetcbs.nl)

In a society where information is exploding, having free access to reliable and integral data is crucial. Statistics Netherlands (CBS) provides insight into social issues through reliable statistical information and data. By doing so, CBS feeds the social debate, policy development and decision making, thus contributing to prosperity, well-being and democracy.

### Consistent estimation of census tables

Every ten years a census is taken all over the world.

In the Netherlands CBS takes care of this. The Netherlands is one of the few countries with a virtual census. We use available sources; these sources are not always complete, they do not cover all Dutch people. Missing data are estimated.

A major challenge is to estimate consistently. This is not obvious when the data in the tables comes from different sources.

Fortunately there are mathematical techniques for making consistent estimates.

Would you like to know more about CBS and discover the future career opportunities we can offer you?

Come and meet us, you are very welcome.

### Meet us at the ECD

Case:

- Thursday 3 November
- Morning: 09.00-13.00



1

Number of countries  
in which active



2000

Number of employees  
worldwide



55  
/45

Male/Female  
ratio



60

Yearly starter  
positions



60

Yearly internship  
positions

## DA VINCI

**Who are we?**

Da Vinci is a proprietary trading house founded in 2015, made up of some of the sharpest minds and most passionate players in the industry.

**What are we doing?**

At Da Vinci, we solve market inefficiencies. We identify opportunities based on short to medium-term strategies and we provide liquidity to the markets. We trade on the most prominent exchanges across South America and the US. Our vision is set on sustainable growth, with new offices opening in Asia and the US soon. As a proprietary trading house, we trade solely with our own money, creating natural risk awareness.

**What do we stand for?**

Becoming the best in the world means building a team of first-rate talent with the most innovative ideas. The real value comes from how we work and grow together making working at Da Vinci stimulating and rewarding. Our company is owned and managed by its employees and is high meritocratic and entrepreneurial by nature. People are our most valuable assets, and we invest in their professional and personal development by providing them with everything they need to reach their full potential. We value diversity of experience, and we seek individuals with a willingness to learn and a desire to challenge themselves. We love what we do, and, on the floor, you can find traders, software engineers and researchers working closely together and enjoying every minute of it, no matter their role, everyone can see their contribution to Da Vinci's continuous growth as a key player in the market.

**What can we offer?**

At Da Vinci, we have a wide variety of benefits ranging from a competitive package which includes five weeks of vacation, fresh catering each day, and public transport costs to a sponsored gym membership. We offer excellent in-house training and invest in the continuous development of our employees through a range of educational programs. Furthermore, we encourage our employees to have fun together, whether this is through our poker nights or seasonal parties, there is something for everyone!

**What are our career options?**

For graduates, we offer 2 key positions: graduate trader and graduate quantitative researcher. Our traders and researchers are competitive and innovative. They work closely together with engineers to maintain our edge and bring new strategies to life.

**Who are we looking for?**

We are looking for graduates who align with our motto: "Be good, work hard and great things will happen". Every member of our team stands out for their sharp mind and strong drive, but we do our best work together. Our players are not only intelligent but inventive, laser-focused, and highly efficient. We encourage our people to speak up, providing everyone with an opportunity to shape the firm's future.

**Meet us at the ECD**

Case:

- Tuesday 8 November
- Afternoon: 13.30-17.30



2

Number of countries  
in which active



70

Number of employees  
in NL



28

Average age

85  
/15

Male/Female  
ratio



2

Yearly internship  
positions

# Deloitte.

You want a job with impact. At an employer where you can make a difference. Deloitte is such an employer. With over 7,000 people in 15 offices across the Netherlands, Deloitte is one of the largest providers of professional services in the areas of accountancy, tax advisory, consultancy, risk management and financial advisory. We can only do this if the best people choose us. Students with a broad view, who work in multidisciplinary teams on challenging assignments and thereby enrich their knowledge and experience. Our aim is that our various activities have as much community impact as possible. Let's connect for impact.

## Never stop growing

At Deloitte you will learn every day. Whether it's from the complex work you do or the people you collaborate with. And you will be supported to achieve your ambitions your way, wherever your future lies.

## Be the true you

We want you. The true you, with your own strengths, perspective and personality. You will work in an environment where everyone belongs, is supported and heard, and is empowered to make a valuable, personal contribution.

## Passion for purpose

Making an impact is more than just what we do: it's why we're here. We're driven to create positive progress for our clients, people and society. This sense of purpose is shared by every one of our people. It makes us proud.

## Explore our business areas

### Consulting

As a consultant at Deloitte you work together with the customer on solutions for complex challenges. You provide the client with new ideas, to ensure you are always one step ahead of them. By working closely with your colleagues, you continuously learn and you develop into an experienced specialist.

### Financial Advisory

Financial Advisory is the business area to work for as finance or real estate consultant. We specialize in helping organizations with mergers & acquisitions, management buy-outs and finance projects.

### Tax & Legal

Tax & Legal makes the work of people in tax and legal departments at our clients more efficient and effective. They spend a large part of the day collecting and interpreting information and often work with outdated or sub-optimal methods. You will improve those processes by using the newest technologies.

### Audit

As an accountant at Deloitte you work for many different clients and industries. You continuously develop your adaptability, communications and analysis. This keeps your work challenging.

### Risk Advisory

Within Risk Advisory, we see risk as a potential to grow and improve business performance. You enable organizations to use risk management to become more agile. Together with your colleagues, you will create value by managing risks in the most efficient way.

### Support

Within (internal) Support you work on building and maintaining the reputation of Deloitte, HR back office, ICT, administration and much more. Do you like a vertical and horizontal growth curve? Are you interested in the advantages that a large organization has to offer? Then our (internal) Support organization is your place to be.

### Meet us at the ECD

Impact Day Case and Lunch:

- Wednesday 2 November
- Morning: 09.00-13.00
- Location: Bayle building
- CV selection



150

Number of countries  
in which active

6500/  
244.000

Number of employees  
in NL/worldwide

60  
/40

Male/Female  
ratio



120

Yearly starter  
positions



85

Yearly internship  
positions

### What we do at EY Consultancy

With 300,000 employees worldwide, we specialize in Assurance, Tax, Transactions and Consultancy. EY (Tech) Consultancy is our fastest growing business unit. Together with our clients, we work on strategic changes and new, innovative ways of thinking. Technology almost always plays a crucial role in this. Many of our clients are large international companies. We always look beyond the opportunities, the figures and the results of a company or organization alone. After all, our international purpose is: Building a better working world. By this we mean that we not only contribute to our clients' business, but also to the role they play in their environment and thus to a better working world.

### High-performing teams

With us, you get a lot of independence. Moreover, you will work in a team with fun, committed colleagues. At EY, we believe that teams containing specialists with different backgrounds and talents achieve the best results. To build those teams, we need people who can think flexibly and adapt easily. People with different backgrounds, talents and educational backgrounds. We cherish differences.

### EY Actuaries

The Actuaries are part of our Financial Services Consulting branch. This division is engaged in valuing financial products, advising on (new) pension schemes and developing insurance provisions. Our actuaries work for our own external clients, but they also collaborate a lot with colleagues from Audit. Within this department, but also within the broad Consulting department, we are looking for new starters next year. This can be in the form of a work-study, thesis internship or starting consultant position. We are looking for different study backgrounds so feel free to contact us anytime for career opportunities.

#### Meet us at the ECD

Consultancy Dinner:

- Thursday 3 November
- Evening: 18.00-20.30
- Location: de Machinist
- CV selection



150

Number of countries  
in which active



5000/  
300.000

Number of employees  
in NL/worldwide



32

Average age



60  
/40

Male/Female  
ratio



many

Yearly internship  
positions





Gupta Strategists is a boutique strategy consultant focused on health care. We are a leading firm, engaged in exciting assignments and growing quickly.

### **Our clients are players from all segments of the healthcare value chain**

We work for large hospitals, healthcare insurers, pharmacy chains, elderly care organizations, government agencies and private investors.

### **Our clients' exciting challenges are most important to us**

These challenges arise from the rapid changes in the playing field and are often related to keeping costs of healthcare down while improving quality. These are serious challenges that affect all of us.

### **We have grown rapidly, attracting a diverse range of colleagues**

The firm was founded in 2005 by consultants from McKinsey and Roland Berger. In 17 years the firm has grown from 4 to 37 consultants while maintaining a flat organizational structure. Our team consists of people from various backgrounds and is a mix of talented university graduates or PhD's, and experienced hires from premium consulting firms.

### **New ideas and sound analysis are the driving force behind our work**

There is a common ground amongst our team members. Our work is characterized by a strong analytical approach to problem solving and a focus on new ideas. Our clients recognize this in our creative solutions based on sound analysis.

### **We invest in your development**

At Gupta, you will learn core strategy consulting skills and get hands-on experience very early. You will work directly with experienced consultants. We offer you training programs tailored to your development needs and academic background. If you are successful, we sponsor top-MBA programs.

### **Come visit us at the Econometric Career Days**

At the Econometric Career Days we will give a short presentation on who we are as a firm, after which you will work on a case inspired by a project we worked on in the past. During this case, you will learn about the type of work we do and how we solve complex problems. You will work in a small group to solve the case by analyzing the available data and insights and present your findings at the end. We look forward to meeting you!

### **Meet us at the ECD**

Case:

- Wednesday 2 November
- Afternoon: 13.30-17.30


**2**

Number of countries  
in which active


**34/37**

Number of employees  
in NL/worldwide


**33**

Average age


**60  
/40**

Male/Female  
ratio


**4**

Yearly internship  
positions



IG&H is a leading consultant in the Health, Retail and Finance sectors. With over 350 colleagues, we advise our clients on end-to-end digital transformation. This basically means that we help them in becoming a more data-driven and digitalized company. To do so, IG&H (often) starts with writing a suitable strategy, after which we're able to assist in the implementation of it. This requires a wide range of skills, such as strategy consulting, building and developing websites, helping people in data-driven working, developing & implementing algorithms and much more.

The IG&H Data & Analytics team consists of 35 people, with a wide variety of backgrounds, all sharing a passion for data. The team's skill set is broad, ranging from developing 'hard-core' technical solutions to helping clients understand the solutions that we build. We work on a project basis in teams with varying sizes and mostly with different disciplines. For example: when building a website we have consultants, website developers, UX/UI designers, data scientists and data engineers all working on the same team. We discuss topics together, but when work needs to be done, we dive into the data. We call this 'smart collaboration'.

Other core values are 'people first', 'caring and daring' and 'outstanding'. We believe that when we are happy, when we dare to do new things (and also dare to make mistakes), we can learn quickly and at the same time deliver outstanding results.

For our Data & Analytics team we are looking for (almost/recent) graduate Data Scientists and Data Engineers, with a passion for data and programming.

#### The case

During the case at the ECD, you will create a proposal for a client that faces challenges in their seasonal product supply chain. On the one hand they want to have enough products at each store to fulfil demand, but on the other hand they want to minimize the number of leftovers after the season is over. Can you and your team come up with the best idea to tackle this challenge with a data-driven approach?

#### Meet us at the ECD

Case:

- Friday 4 November
- Morning: 09.00-13.00



3

Number of countries  
in which active



240  
/340

Number of employees  
in NL/worldwide



30

Average age



55  
/45

Male/Female  
ratio



do your thing

## International, innovative, sustainable and... orange!

That's right, we're talking about ING. The leading Dutch bank for digital banking. You'll know us through our mobile banking app that lets you carry out all your bank transactions yourself. We help our customers to stay one step ahead, in both their private and professional lives. The same goes for our own people, of course. Their wellbeing is our top priority. We make sure everyone can feel good about themselves and maintain a good work-life balance.

### Who we are

We're an international bank operating in more than 40 countries. We work on a global scale, for tens of millions of customers.

We're innovative. We're big, but we adopt a start-up mindset whenever we can, embracing the latest technologies, insights and working methods. We experiment and break new ground. If we occasionally make mistakes, we learn from them. We were the very first bank to introduce agile working, like Spotify.

We're sustainable. Sustainability is integrated in everything we do at ING. In the products we offer our customers, such as 'green loans'. In our investments in renewable energy. And in the days off that our employees can take to do voluntary work.

Above all we're orange. We roll up our sleeves and finish the job. We're transparent, take responsibility and help others to be successful. We go for it 100%.

### International Talent Programme

Our International Talent Programme prepares talent for a future roles. This two-year programme lets you shape your career the way you want:

- You start with three rotations, of which you can even do one abroad, if circumstances allow.

- After the first year you will start a permanent job. You will start working, for example, as a Data scientist, Junior Market Risk Manager, Credit Risk Expert or Data Engineer.

- During the traineeship you will receive training focused on personal, professional, relational and organisational development.

You will also receive guidance from management, a mentor and your trainee manager to get the most out of yourself.

### Internships

Not yet ready to graduate but interested in really getting to know what it's like to work at ING? It's possible to do an internship: the ideal opportunity to meet a wide variety of people, start to build up your own network, and learn about many different aspects of business.

### Starting positions

Start your career in one of our starter positions and discover many ways to develop your talents and get to know new people. Every year, ING gives hundreds of young people a fantastic career boost.

Check our website for open positions which vary daily.

Want to know more? Of course you do! Go to [ing.nl/careers](http://ing.nl/careers) or email [Campus.recruitment@ing.com](mailto:Campus.recruitment@ing.com)

### Come join our presentation during the ECDI

Wondering what it is like to work within analytics or risk at ING? During this 1.5 hour presentation you will learn more about the possibilities within ING. A Risk and Analytics trainee will tell you about their journey and the ins and outs about the International Talent Program.

#### Meet us at the ECD

Presentation:

- Friday 4 November
- Morning: 11.00-12.30



40

Number of countries  
in which active

17.000  
/57.000

Number of employees  
in NL/worldwide



43

Average age

64  
/36

Male/Female  
ratio



&gt;150

Yearly starter  
positions



&gt;450

Yearly internship  
positions

### The world is yours

At KLM a world of opportunities lies at your feet. Whether you work on board up in the skies or with both feet firmly on the ground: every day there's something new to see, learn and discover! We'll challenge you to not only see the possibilities but to grab them with both hands too, resulting in you getting the best out of yourself and making the most of your career.

### Blue heart in the right place

Why is working at KLM so enjoyable? Ask a random KLM'er and there's a good chance that they'll tell you about the Blue Feeling. It's difficult to describe exactly what this is. Try to imagine a combination of pride and collectivity. Where everyone's contribution counts, regardless of what makes you... Well, you. Add a good dose of pleasure and you begin to get an idea. KLM is a 'people organisation' with a large blue heart for service, quality and always ready to do that little bit extra.

### Climb to great heights

There are endless possibilities for interns, trainees and starters at KLM. Nowhere else is there such a diversity of departments, people and projects. Whether you have technical/IT ambitions, dream of a director's role or want to delve into the depths of Finance: at KLM you'll find plenty of room for growth. Both professionally and personally.

### Next generation innovative directors

We're looking for the next generation innovative managers. KLM has been a pioneer in aviation and the Dutch economy for more than 100 years. You, too, have the drive to innovate and improve, for example, in the field of sustainability and the manner in which we work together. Your checklist: a modern view of the world, a keen mind and a personal touch. Three unmissable qualities to navigate the future together with us. Do you have what it takes? Who knows, maybe your career will soon start at full speed at KLM!

### Case

'Never let a good crisis go to waste'

Since the outbreak of COVID-19, the aviation sector has had a very rough time.

In order to rise again, pioneer and become futureproof, KLM invests in becoming a sustainable force in the aviation sector. Regardless of your department or professionalism within KLM, you will have to deal with the subject of sustainability. Whether it is the people, the environment or the product: we do all we can to ensure that our impact remains positive and we reduce our emissions.

In this workshop, you and your peers will work on the following case regarding sustainability: from flying blue to flying green.

Hope to see you there!

### Meet us at the ECD

Case:

- Tuesday 8 November
- Morning: 09.00-13.00



173

Number of countries  
in which active



33.000

Number of employees  
worldwide



150

Yearly starter  
positions



200

Yearly internship  
positions



KPMG Contributes to progress that benefits people and society. At KPMG, you will be part of a team that advises a broad range of clients, often international companies. They want to grow or change.

We combine the latest technologies with what we have built up in the past century at KPMG: a foundation of knowledge, expertise and independent thought. Technology can bring progress only if we use it with human insight and creativity. That is how we see progress. And you?

You will encounter an open and informal culture. A stimulating mix of entrepreneurship, creativity and team spirit. Besides knowledge and expertise, there is plenty of room for intuition. Besides rationality, there is room for emotion. And besides technology, room for empathy. You can be yourself, feel appreciated and know that you can make a difference.

The ultimate environment for growth  
At KPMG you are given a lot of responsibility early on and the freedom to develop yourself. Both professionally and personally. You will grow rapidly thanks to the diversity of engagements and the innovations you are involved with. There are many diverse fields of expertise represented in our organisation, so we not only offer you a job, but also a career. Find your challenge at KPMG! Go to <https://www.werkenbijkpmg.nl/vacatures>

#### Meet us at the ECD

Case:

- Tuesday 8 November
- Afternoon: 13.30-17.30



144

Number of countries  
in which active



3.500/  
236.000

Number of employees  
in NL/worldwide



33

Average age



60  
/40

Male/Female  
ratio



100

Yearly starter  
positions



50

Yearly internship  
positions





LOGEX is leading the way in healthcare analytics. We empower stakeholders at every level of the healthcare system by bringing clarity to decisions that result into the best possible healthcare.

Our solutions transform data into actionable insights, showing exactly where to take strategic action that leads to the best possible outcome at lowest possible cost.

At LOGEX, we put data at the heart of complex discussions about healthcare outcomes and costs. We do this by providing advanced analytics solutions that give you clear insights you can act on to improve the value of care.

Our advanced analytics solutions cover key domains of expertise:

- Financial Analytics - Control Costs and streamline operations, maximising operational and financial performance
  - Costing Solutions
  - Budgeting Solutions
  - Forecasting Solutions
  - Capacity management
  - Appropriate Care
  - Physician Performance
- Value Solutions - Integrate cost and outcome analytics seamlessly, redefining how care is understood and delivered
  - Value Analytics
  - Innovative Contracting for Medicines
- Outcomes - Benchmark and connect with your peers, driving clinical improvement and innovation.
  - Clinical Outcomes
  - Patient Outcomes
  - Drug Outcomes

- Real World Evidence - ARWEN, A pan-European network of forward-thinking hospitals, healthcare professionals and researchers with an interest in Real-World Evidence research.
- Digital Patient Journey - guaranteeing superior patient experiences and great data collection compliance, without increasing the workload for medical and IT staff.
  - eHealth
  - PROMs
  - BeagleBoxx
  - EMR

#### Working with LOGEX:

We're looking for purpose driven, healthcare passionate, impact focused talents with a quantitative background to join our mission to translate data to better healthcare!

As a master's graduate you will join one of our business teams and you will start contributing to better healthcare directly by providing advanced analytics and by engaging with our clients.

You will become part of an ambitious and driven team of (young) professionals in an environment that is focused on learning and achieving results together.

#### The case

The business case is exemplary for (part of a) job of a Data Analyst with the Financial Analytics NL team and will give you insights in the type of analyses we do for clients and tests your analytical ability.

#### Meet us at the ECD

Case:

- Wednesday 2 November
- Morning: 09.00-13.00



7

Number of countries  
in which active

260/  
450

Number of employees  
in NL/worldwide



40

Yearly starter  
positions



34

Average age

65  
/35

Male/Female  
ratio

Lynxx is een data-analyse bureau met kantoren in Amersfoort en Sydney. Lynxx is gespecialiseerd in data-analyse voor bedrijven in de sector van logistiek en mobiliteit en bevindt zich al meer dan een decennium midden in het Nederlandse en internationale Openbaar Vervoer-landschap. Zo analyseerde en visualiseerde Lynxx onder meer OV-chipkaartdata voor GVB, ontwikkelde het vele dashboards voor ProRail en verzorgde de netwerkanalyses voor GoAhead bij verschillende internationale biedingen. De afgelopen jaren ligt de nadruk vooral op het maken van voorspellende modellen (Machine Learning) en operationele modellen (o.a. Operations Research modellen). Denk aan het voorspellen van storende wissels op het spoor of optimalisatie van de inzet van elektrische bussen. Ook is er in de nasleep van de coronaperiode veel behoefte aan voorspellingen hoe het gedrag van reizigers zich ontwikkelt nu veel bedrijven hybride werkvormen hebben aangenomen. De markt van data is volop in beweging en Lynxx groeit hierin mee.

De samenwerking met het kantoor in Sydney is hierbij zeer waardevol omdat Lynxx zo in staat is wereldwijd de markt te bedienen. Om deze samenwerking sterk te houden, werken de Nederlandse en Australische collega's samen aan innovatieprojecten en houden ze gezamenlijke kennissessies. Ook kunnen de Nederlandse Lynxx collega's als ze dit willen voor korte of langere tijd in Sydney werken.

Bij Lynxx krijgen mensen veel vrijheid die gepaard gaat met veel verantwoordelijkheid. Je krijgt de ruimte om je te ontwikkelen in vaardigheden die jij interessant en belangrijk vindt. Dat kan betekenen dat je vooral heel diep de inhoud ingaat en aan de technisch meest complexe projecten werkt. Of misschien vind

je het juist leuk om te leren projecten te leiden of hoe je hele nieuwe projecten op kunt starten. Binnen Lynxx volgt iedereen zijn eigen pad, dat past bij de capaciteiten en interesses van de unieke persoon. Hiervoor is een grote mate van vertrouwen nodig, dat wordt gecreëerd door veel te investeren in het team met teamuitjes, heisessies en een jaarlijkse ski trip. Maar ook door met elkaar te blijven nadenken over innovaties en veel aan kennisdeling te doen. Zo worden er regelmatig intern of extern georganiseerde trainingen gehouden en vindt er elke twee weken een kennisdeling plaats op het gebied van Machine Learning of andere relevante onderwerpen. Bovendien is het bij Lynxx mogelijk om een opleiding te volgen bij de beste universiteiten van de wereld, zoals Stanford en Harvard. Hierdoor blijft Lynxx vooroplopen in de markt en blijft het bedrijf zich onderscheiden.

Lynxx zoekt naar collega's die het leuk vinden om samen de tanden in een probleem te zetten en enthousiast te worden van het experimenteren met nieuwe technieken. Lynxx'ers zijn leergierig, proactief en delen graag hun kennis met collega's en de buitenwereld.

Tijdens de Lynxx bedrijfspresentatie hoor je meer over hoe een gemiddelde week bij Lynxx eruitziet, hoe zij werknemers blij en uitgedaagd houden en aan wat voor technisch inhoudelijke projecten zij op dit moment werken.

Wil je nu al meer weten over Lynxx? Kijk dan op de website [www.lynxx.eu](http://www.lynxx.eu).

#### Meet us at the ECD

Presentation:

- Tuesday 8 November
- Afternoon: 15.00-16.30



10+

Number of countries  
in which active



30  
/45

Number of employees  
in NL/worldwide



32

Average age



69  
/31

Male/Female  
ratio



unlimited

Yearly starter  
positions



2

Yearly internship  
positions



Have you always wanted to be part of a winning team that creates real impact for its clients? At M3 Consultancy, you can make a difference as a consultant from day one.

We're looking for recent graduates from a wide variety of academic backgrounds, as well as promising young talent with a few years of experience under their belt. The things that bring all of these candidates together are above-average academic results, solid and demonstrable analytical skills, and relevant working experience or extracurricular activities. Being fluent in Dutch is a must.

#### **Would you like to work on strategic topics across a broad range of companies?**

M3 Consultancy advises companies across a broad range of strategic and operational topics. To do this, we dive into our clients' worlds, making sure we truly understand their businesses and operations. We love to handle their products, or taste their tomato soup; we love to feel the vibration of their machines at work. Of course, we also love to meet the people who make their organizations tick.

#### **Would you like to create your own future?**

At M3 Consultancy, your opinion will matter from day one as you immediately enter our projects and business development activities. We are passionate about our work, and we take our deadlines seriously. But we also offer ample room for personal and professional initiatives and development with plenty of opportunities to develop outside of the workplace.

We will invest in you. And as you progress, we will support and encourage you to actively shape and realise your career goals every step of the way.

#### **Would you like to be part of a young and enthusiastic team?**

M3 Consultancy has an open culture and short lines of communication. You will work in small project teams with experienced colleagues – an environment in which you decide how steep your learning curve is.

Our M3 Consultancy team consists of 15 direct colleagues who will serve as your teammates and sparring partners. Together, we continuously challenge each other to make sure we're all operating at the top of our game.

Of course we work hard – we're consultants! But we also find down-time and a good work-life balance important. This means that you'll have more than enough time for other activities, social engagements and sports during weekdays. Of course, we engage in regular fun activities during working hours as well. Once a year, our entire company heads off for a weekend away to places such as Iceland, Barcelona and Gothenburg.

#### **What can we offer you?**

As a consultant at M3 Consultancy, you will have a varied and challenging role in an informal and sociable working atmosphere. You will also work for innovative and meaningful clients – clients such as bol.com, NS and Schiphol. In a typical project you will work at client locations, as well as from our cosy office in Utrecht and/or from your home.

#### **Meet us at the ECD**

Consultancy Dinner:

- Thursday 3 November
- Evening: 18.00-20.30
- Location: de Machinist
- CV selection



1

Number of countries  
in which active



15

Number of employees  
in NL



2-3

Yearly starter  
positions



&lt;35

Average age



67 / 33

Male/Female  
ratio

# MAASLLOYD

## schadeverzekeringen

Maas Lloyd is een van de jongste Nederlandse schadeverzekeraars. In 2019 gestart en inmiddels werken we met zo'n 25 personen aan het uitbreiden van onze business. We zetten hierbij vol in op onze IT-organisatie om op die manier vernieuwing en efficiëntie mogelijk te maken.

Maas Lloyd fungeert als capaciteit verstrekker voor gevolmachtigd agenten en wil in de toekomst ook eigen verzekeringsproducten ontwikkelen. Dit doen we door met een frisse blik en technologische kijk op zaken samen met de volmachtmarkt op te trekken.

Binnen ons team zijn we onder andere op zoek naar een actuaire, een ontwikkelaar, een data analist en een enterprise architect. Je hebt bij ons de mogelijkheid om uit te vinden welke rollen het beste bij je passen en jezelf hierin verder te ontwikkelen.

Wij zijn op zoek naar echte teamspelers die graag nieuwe ideeën en initiatieven aandragen.

### Meet us at the ECD

Finance Dinner:

- Tuesday 8 November
- Evening: 18.00-20.30
- Location: Fjord Eat & Drink
- CV selection



1

Number of countries  
in which active



23

Number of employees  
in NL



39

Average age

60  
/40

Male/Female  
ratio



3

Yearly starter  
positions

Management Solutions is an international consulting firm whose core mission is to deliver business, risk, financial, organisational and process-related advisory services, targeting both functional aspects and the implementation of related technologies. We currently have a multidisciplinary team (functional, mathematical, technical and systems integration) of 2,800 professionals.

We provide services to clients from **35 offices** (16 in Europe, 17 in the Americas, 1 in Asia and 1 in Africa) from where we regularly serve clients that operate in **more than 40 countries** across four major geographical areas (Europe, Americas, Asia and Africa).

We offer you the possibility to join a firm that provides all you need to develop your talent to the fullest:

International opportunities to work in any of our offices, working in the highest-profile consulting projects in the industry, for the largest companies, leaders of their respective markets, alongside top industry management as they face challenges at the national and global level, as part of an extraordinary team of professionals whose values and corporate culture are a benchmark for the industry.

## **From data to models to slides: developing skills for real life problems**

Pretty much all tasks in real life jobs involve understanding the context of a problem, crunching data, modelling in one way or another, drafting slides to communicate the results, and presenting them to stakeholders. And this is exactly what we will do in this workshop: we will face an actual challenge and carry out the end-to-end cycle with our own hands. We will pay special attention to how to draft a really good slide, a slide that summarizes and conveys the right message to the right audience, and how to present it.

The objective is that you get a real-life, down-to-earth, hands-on experience on some really useful skills for your future job.

### **Meet us at the ECD**

Case:

- Thursday 3 November
- Afternoon: 13.30-17.30



**35**

Number of countries  
in which active



**2800**

Number of employees  
worldwide



Milcompany is an Artificial Intelligence (AI) company based in Tel Aviv and Amsterdam. From our offices, we drive AI transformations by building AI solutions and skills. Our team of more than 70 data scientists, AI engineers and software engineers serves industry-leading companies such as Nike, eBay, Booking.com, Heineken, KPN, LeasePlan, Aegon, and Shufersal, in more than 25 countries.

Our mission is to bring out the best of AI. For our clients, our people, and society. Given the disruptive character of AI, there are many ways how AI could derail us and bring society to a place where we do not want to be. For example, AI can lead to breaches of ethical conduct, by institutionalizing biases that are not allowed, or not desired. At Milcompany we believe that through building AI in a conscious and responsible manner, we are helping people and their organizations to prosper.

At Milcompany, we provide an environment where you can develop yourself optimally in our multidisciplinary team of ambitious beta talent. You will build end-to-end solutions for clients together with our data science, AI engineering, and cloud development experts. Besides work, we also like to have a lot of fun together – at our quarterly team building events, sports activities and weekly Friday night drinks on our rooftop terrace.

If you join Milcompany we offer you:

- 1) Exciting projects: work on exciting data & AI projects that create business impact at the core of the digital transformation of our international clients
- 2) Implement state of the art technology: build (multi-cloud) data & AI platforms and algorithmic solutions
- 3) keep learning: continuously develop yourself by combining your work on projects with our three-year GAIIn program and personal coaching
- 4) Shape your career: find your specific passi-

on within the field of data & AI and shape your career in one of our expertise areas

5) Join our unique team: join our young and ambitious international team that challenges each other and celebrates successes together!

We have career opportunities in three different fields:

1) Data science: our Data Science team designs, builds and implements end-to-end AI solutions –while focusing on the modeling part, using advanced machine learning techniques. They define growth opportunities at our clients, build relationships, and combine these skills to create impact at scale.

2) Data & AI technology: our Data & AI Technology team helps clients transform their businesses by building state-of-the-art technology solutions. Through the technical implementation of AI use cases, building cloud infrastructure and creating robust data pipelines they ensure the successful deployment of our AI solutions.

3) GAIIn Academy: our GAIIn Academy team guides our clients in this transformation by building the relevant AI skill-sets in all levels of the organization.

We are looking for analytical talent who recognize themselves in the following profile:

Recently graduated (MSc) with excellent results in Econometrics, Computer Science, Mathematics, or another technical field; technical, curious, and ambitious; a passion for technology; a developer mindset; the drive to contribute to innovative projects in companies where data & AI are a board priority; 0-2 years of working experience.

#### Meet us at the ECD

Case:

- Wednesday, 9 November
- Afternoon: 13.30-17.30



2

Number of countries  
in which active



70  
/80

Number of employees  
in NL/worldwide



29

Average age



60  
/40

Male/Female  
ratio



unlimited

Yearly starter  
positions



The Postcode Lottery Group is an international organisation with a social purpose. We set up and run lotteries to raise funds for a fairer, greener, healthier world. Our players win great prizes and charities and good causes receive vital funding – it is a win-win! Postcode Lottery players have now raised over €12 billion for hundreds of charities since 1989. We are the 3rd largest private charity donor in the world. Every day, more than 1,500 team members in the Netherlands, Sweden, Great Britain, Germany and Norway help contribute towards creating a better world.

## Unlocking the full power of data

As a global organization we believe in unlocking the power of data through ground breaking analytics.

The Postcode Lottery Group is building a collective and international hub that supports and accelerates our growth ambition and supports our worldwide charities with millions of euros every day. We work on exciting cases & solve business problems, collaborate internationally and have real and meaningful impact. The work done directly supports amazing charity organisations worldwide. Every the Postcode Lottery Group raises €2,3 million for charity.

Many interesting questions are faced by all our lotteries on a day-by-day basis. Such as:

- What are your chances of winning a prize?
- Which marketing channels are most effective?
- What should be the €-price of a ticket?
- What is the impact of winning a prize on a player's likelihood to continue playing?
- How can we better leverage the power of analytics for our many worldwide beneficiary organizations?

We are looking for people who are eager to learn, drive to solve complex challenges and loves using advanced analytics on large amounts of data, ready to make impact and are international oriented.

## Meet us at the ECD

Case:

- Tuesday 8 November
- Morning: 09.00-13.00



5

Number of countries  
in which active


650/  
1500

Number of employees  
in NL/worldwide



5

Yearly starter  
positions



37

Average age



45

/55

Male/Female  
ratio

NIBC is the entrepreneurial asset financier for companies and individuals. We finance assets from private housing to rental property, commercial real estate, vessels, infrastructure, cars and equipment. As a professional and reliable partner, we build long-term relationships based on knowledge and expertise.

Renowned for our entrepreneurial spirit, we are committed to always making a difference, for our clients and for society around us. Shaped by more than 75 years of experience, we support our clients in realising their ambitions and actively helping to build a more sustainable, resilient and inclusive society for future generations.

NIBC employs around 750 people and is headquartered in The Hague, the Netherlands. We serve clients internationally with a focus on Europe.

### **NIBC is always on a lookout for talent!**

At NIBC we hire young talents (university level) for a specific position within a team that fits your talents, personality and ambition. In addition to that, you may be offered a spot in our Talent Program that aims to develop your personal and technical skills. Potential opportunities are a.o. in the following departments: Finance, Risk, Corporate Banking, Retail Banking.

At NIBC we are looking for people with diverse profiles, who want to contribute to the openness and inclusiveness of our culture. Our internship opportunities start at Bachelor 3 level.

For more information about our Talent Program, please visit [www.nibc.com/careers/talent-program/](http://www.nibc.com/careers/talent-program/)

### **Sustainability**

Established in 1945 to help rebuild the Netherlands after the Second World War, NIBC is strongly rooted in its obligations towards society. These days our purpose is much the same; to support our clients in achieving their ambitions, and enable the building of a better society for future generations. NIBC is helping our clients to face today's sustainability challenges, to innovate and grow, and to tap the most promising opportunities in their markets.

NIBC is "carbon neutral" in its own operations, an accomplishment which relatively few banks have managed to achieve. We support our clients in their mitigation and adaption strategies for climate change risks. NIBC screens our corporate financings and investments to reduce negative impacts on the environment and biodiversity. Many of NIBC's financings and investments support the transition to affordable and clean energy, needed infrastructure, responsible production and operations, and sustainable communities.

Interested in finding out more? Please visit [www.nibc.com](http://www.nibc.com)

### **Meet us at the ECD**

Company Lunch:

- Wednesday 9 November
- Afternoon: 12.30-14.30
- Location: De Tuin van de Vier Windstreken
- CV selection



4

Number of countries  
in which active

700  
/750

Number of employees  
in NL/worldwide



20

Yearly starter  
positions



39

Average age

65  
/35

Male/Female  
ratio



40

Yearly internship  
positions



### Who is Nielsen?

Nielsen is a leading global information & measurement company and provides market research, insights & data about what people watch & listen to. In 2016 Nielsen acquired the Rotterdam-based company Pointlogic, in order to strengthen its data and planning capabilities, co-joining forces for broader commercial exposure, access to data and talent. Our products are backed by powerful analytical methods, extensive research and (big) data to enhance and enrich our clients' marketing tools and processes.

The combination of software and analytics allows our clients to make more informed strategic and tactical business decisions, ultimately leading to greater ROI from marketing budgets. We have product users in more than 80 countries around the globe, and with our tools, we support the decisions of large advertisers, media owners and media agencies, both on a tactical and strategic level.

### Who are we?

Our Nielsen office is located in Rotterdam, which hosts various young and international teams, all closely working together with other Nielsen teams in the US and around the world. We are a group of 100+ (and growing) dynamic, highly educated people with backgrounds in econometrics & mathematics, software development & IT, business administration & market research.

There are several teams in Rotterdam who are always on the lookout for econometricians. One of those teams is the Data Science Project Implementation team, which consists of around 15 data scientists, half of whom have studied Econometrics at EUR Rotterdam. Our

Data Science team also has 3 or 4 students every year working & writing their MSc thesis with us. During such an internship, you will work as a Junior Data Scientist in a client project team to help brands in their media evaluation using advanced statistical techniques, such as Bayesian regression modeling. Together with your project team you will translate the modeling results into insights and recommendations for the client.

### What's the case about?

One of our clients is an international tech company that wants to promote their VR (Virtual Reality) gaming device in the U.S. They frequently do huge campaigns promoting their devices on all sorts of platforms, but while they can see sales numbers, they don't know how many people were actually influenced by their campaign. This is where you come in! You will get access to a virtual dashboard that contains results of several modeling iterations that explain brand health variables. Together with your team, you will inspect these models to find out which one is the best, after which you will get to present your reasoning, concerns & suggestions on your chosen model to the client's data scientists. In addition, you will get the chance to pitch your findings about the campaign's performance to the client's board, along with actionable recommendations on how they can further drive awareness of their device.

### Meet us at the ECD

Case:

- Friday 4 November
- Afternoon: 13.30-17.30



55

Number of countries  
in which active



550  
/15.000

Number of employees  
in NL/worldwide



33

Average age



65  
/35

Male/Female  
ratio



7

Yearly starter  
positions



5

Yearly internship  
positions



NN Group is an international financial services company, active in 11 countries, with a strong presence in a number of European countries and Japan. With all its employees, the Group provides retirement services, pensions, insurance, banking and investments to approximately 18 million customers. NN Group includes Nationale-Nederlanden, NN, ABN AMRO Insurance, Movir, AZL, BeFrank, OHRA and Woonnu. NN Group is listed on Euronext Amsterdam (NN).

At NN, our purpose is to help people care for what matters most to them. We put our resources, expertise, and networks to use for the well-being of our customers, the advancement of our communities, the preservation of our planet, and for the promotion of a stable, inclusive, and sustainable economy. We are committed to doing business in a way that is consistent with our values: care, clear, commit. These values guide our interactions with all stakeholders, and they embody responsible business conduct and corporate citizenship.

## Internships

An ideal way of gaining important practical experience during your education, while discovering a possible career at NN Group.

## Traineeship

If you are a talented graduate and looking for a place to develop and challenge yourself, the two-year traineeship programme at NN Group is the perfect start of your career. The programme offers roles in one of the following areas: General Management and Finance & Risk, with multiple rotations and the possibility to start or finish the traineeship in one of the 11 offices around the world.

## Starting positions

For graduates in various areas and business units. Discover our quantitative starter posi-

ons at [www.nn-careers.com](http://www.nn-careers.com).

We aim to make financial services more personal and relevant for our customers, which is why we need people like you: people who care about others, who are used to taking initiative and responsibility and who don't give up until they succeed. Together we can make a difference. In a working environment where your personality, talent and ideas really matter. Although there is no perfect profile, there are some competencies that NN is looking for in future trainees. The main goal of the traineeship is to create future leaders. If your ambition is to become a leader, than this is the place to be! Also, you need to be proactive, driven, and willing to view situations from different perspectives.

## The case

We have a very interactive and fun game prepared for this day. This game teaches you all the ins and outs about Solvency II, the legal framework for the prudential supervision of insurance companies within the EU. You are the CFO of an insurance company. Your role as a CFO is to manage the assets and liabilities to maximize the Return On Capital and to keep the Solvency Capital Requirement above a certain level. You do so by controlling the asset mix. But, each asset involves different risks! During the game, you encounter several events that affect the economy and your metrics. As a CFO, you must ensure your RoC is positive and the SCR is above the threshold during the game. So all in all, a very exciting and challenging game! We're looking forward to meeting you at the ECD and playing the game!

## Meet us at the ECD

Case:

- Wednesday 2 November
- Morning: 09.00-13.00



11

Number of countries  
in which active



15.000

Number of employees  
in NL



200

Yearly internship  
positions



41

Average age



59  
/41

Male/Female  
ratio



We are ORTEC, a purpose-driven organization changing businesses and society at large through the power of data-driven mathematical optimization. We make businesses more efficient, more predictable and more effective. Turning complex challenges into easy-to-use solutions.

ORTEC's products result in optimized fleet routing and dispatch, vehicle and pallet loading, workforce scheduling, delivery forecasting, logistics network planning and warehouse control.

Besides our products we offer tailor-made solutions for our customers. We are experienced in areas such as: predictive maintenance and asset management, operations and supply chain analytics (i.e. sales and operations planning/optimization), HR & customer Analytics (i.e. dynamic pricing, revenue management, chatbots).

We serve clients in almost every industry. And with 17 offices strategically located across 4 continents, we can deliver solutions on a global scale. Always underpinned by local know-how and service.

### Working at ORTEC

ORTEC is an ambitious organization. Since our founding in 1981, we have grown to employ over 1000 people at locations in Europe, the United States, Australia and Brazil. Most of our employees began working with us after completing their studies. The company's organizational structure is flat, with short lines of communication. The atmosphere is open and informal, which forms an excellent basis for a productive working environment.

### Students and starters

We are always looking for ambitious students/ starters who have affinity with IT, optimization, data science and analytics. There are different possibilities for students. As a student you can do a graduation internship and/or work part-time as a student assistant.

If you are interested in working at ORTEC, you can send your resume, motivation and grades list to [recruitment@ortec.com](mailto:recruitment@ortec.com). Give a clear indication about the period and specialization you are looking for in the (graduation) internship or part-time job. For more information you can contact Anouk de Winter (Recruiter).

### The case

We are ORTEC, a purpose-driven organization changing businesses and society at large through the power of data-driven mathematical optimization. We make businesses more efficient, more predictable and more effective. Turning complex challenges into easy-to-use solutions.

Getting the right people in the right place at the right time for every task with the resources they need to do their jobs properly is a very complex undertaking. ORTEC has been a leading player in Advanced Scheduling for decades. During this case you will get more familiar with our Workforce Scheduling tool. During the ORTEC Workforce Scheduling Optimization Game you will have to assign all shifts to the available employees considering a wide range of data for personnel scheduling and task determination.

Are you up to the challenge?

### Meet us at the ECD

Case:

- Wednesday 9 November
- Morning: 09.00-13.00



13

Number of countries in which active



600 /1100

Number of employees in NL/worldwide



36

Average age



67 /33

Male/Female ratio



80-100

Yearly starter positions



20-30

Yearly internship positions

Do you want to work with smart, helpful and driven colleagues? Do you want a substantive challenge and learn a lot? Then Ortec Finance is your place!

Working at Ortec Finance means working in an organization where long-term (customer) relationships are central. An environment in which colleagues are willing to help each other and customers. We offer you an organizational culture in which you can develop and get the best out of yourself. The culture is informal, flat and friendly. But also innovative: how can we jointly make the work of our customers – but also our own work – better, more efficient and easier? Good ideas are always welcome. We give you all the space you need to develop your talents and applaud entrepreneurship.

Ortec Finance is the leading provider of risk and return management technology and solutions. Our goal is to empower people to manage the complexity of investment decisions. We do this by delivering industry-leading technologies and investment decision solutions to financial institutions around the world. Municipalities and tax partnerships also belong to our clientele. Our strength lies in an effective combination of advanced models, innovative technology and in-depth market knowledge. Our head office is located in Rotterdam. We also have offices in Amsterdam, London, Toronto, Zurich and Melbourne.

- 20+ countries represented
- 500+ customers
- 96% retention rate
- 3 trillion euros in assets under management of our clients



5

Number of countries  
in which active

#### During your studies:

You can gain experience as a student assistant at Ortec Finance during your studies. This is possible from 1 day a week. In addition, you can graduate with us. We also offer you the possibility to do both at the same time!

#### After your studies:

Ortec Finance is always looking for smart, driven colleagues with good ideas. Most people work with us as software developers, information analysts, business analysts, quantitative financial analysts and consultants. But above all, please contact us to investigate together what suits you. Where your talents come into their own and you can develop yourself.

#### The inhouse day

During our inhouse day for first-year students, you will get the opportunity to learn more about Ortec Finance and the people who work here. Ortec Finance is founded by leading experts in the fields of Econometrics and Technology and enables firms to manage their investment decisions. Are you interested in what you can do later with your econometric knowledge? Then join our inhouse day at Ortec Finance during the ECD 2022!

#### The case

During the case of Ortec Finance you will learn more about what working at Ortec Finance means. Ortec Finance is the leading provider of risk and return management technology and solutions. If you are interested in the combination of econometrics, technology and investing, then join our case!

#### Meet us at the ECD

Case:

- Friday 4 November
- Afternoon: 13.30-17.30

Freshman Inhouse Day:

- Tuesday 8 November
- Afternoon: 12.00-16.00
- Location: Ortec Finance Office in Rotterdam



The responsibility for over 250 billion euro and the pension of more than 4.4 million people. Do you want to know what that is like?

### Who are we?

PGGM is one of the largest asset managers and pension fund service providers in the world. We provide services in the field of integral asset management, pension management, communications, and executive advice to a range of pension funds, affiliated employers and their employees. Currently, we manage pension assets worth in excess of €250 billion for a range of clients and their 4.4 million participants. Pretty interesting to come and have a look, right?

The desire that we share with our clients is for their participants to enjoy a good pension in a sustainable, liveable world. A pension is more than just money. This is why we want to achieve

good returns with our investments and at the same time have an impact on creating a sustainable world. PGGM is not merely a pension fund service provider; we really stand for something. As true professionals in the pension sector, with deep roots in the healthcare sector, and as a cooperative financial institution with no profit motive, we look towards the future with an open and broad vision.

### Working at PGGM

Working at PGGM means working at an highly professional and leading company. We offer a professional working environment with many opportunities to develop yourself. High ambition and a great capacity for innovation are distinctive for PGGM. We are continuously looking for ways to meet the needs of our industry. An exciting challenge to which you can contribute. Teamwork, sharing knowledge and independence are highly valued. PGGM values an open and honest culture with respect for people and environment and offer you work that matters.

### What's in it for you?

In the continuous changing pension world and dynamic financial sector we always look for talented students who – together with us – want to make a difference. We therefore offer corporate, investment and quant traineeships, challenging starting positions and interesting internships in both our asset- and pension management units.

For more information, have a look at our career website – [www.pggm.nl/werken-bij](http://www.pggm.nl/werken-bij) – to see which job and internship positions we offer. Or contact Meryem el Ajjouri – Campus Recruiter (meryem.el.ajjouri@pggm.nl or 06 – 51064717) to discuss any career opportunities.

### Meet us at the ECD

Finance Dinner:

- Tuesday 8 November
- Evening: 18.00-20.30
- Location: Fjord Eat & Drink
- CV selection



1

Number of countries  
in which active



1500

Number of employees  
in NL



45

Average age



25

Yearly internship  
positions



## Get the best out of yourself

Take the opportunity of a lifetime

Your career is exactly that: yours. You call the shots. We give you the opportunities you need. For example: the opportunity to do challenging work that matters. To get the most out of yourself. To help build trust in society and to solve important problems.

## Learning and inspiring

We'll guide you every step of the way and give you plenty of room to pursue your ambitions and make your own choices. Your job will be varied and you'll work with prestigious clients. You'll have access to a worldwide network and share your expertise, ideas and questions with the best professionals in your field. You'll work in multidisciplinary teams with colleagues who inspire one another to do their best. That's another reason why you'll find people from different educational and cultural backgrounds at PwC. By combining unique competences, expertise and perspectives we are able to create unexpected solutions to the social issues of today and tomorrow.

## Exceed your client's expectations - and your own

We're always searching for new ways to exceed our clients' expectations. That's why we're eager to help you discover your strengths. We'll coach you, team you up with inspiring colleagues, provide training and offer you the option of switching between sectors and branches or working abroad for a shorter or longer period of time. Because when it comes to your personal development, the sky's the limit at PwC.

For the latest events, traineeships and job openings, see [www.pwc.nl/careers](http://www.pwc.nl/careers)

### Meet us at the ECD

Case:

- Friday 4 November
- Afternoon: 13.30-17.30
- Location: Dudok in het Park



158

Number of countries  
in which active



5500/  
250.000

Number of employees  
in NL/worldwide



24

Average age



56  
/44

Male/Female  
ratio



Roland Berger is an international strategy consulting firm with around 2,400 employees in 52 offices across 35 countries. In Europe, the firm is among the top three strategy consultants and among the top five worldwide. Roland Berger was founded in Munich in 1967 and has had a Dutch office in Amsterdam since 2002, currently employing 120 people.

### The most entrepreneurial strategy house

Roland Berger helps entrepreneurs shape the economy of the 21st century. We support our clients in achieving fast and stable growth, better margins and greater enterprise value. We are entrepreneurs ourselves and understand our clients. We make their challenges our own and always deliver implementable results. This is reflected in our values: entrepreneurship, empathy and excellence. By doing so, we create value in a sustainable and measurable way.

### Our people

Entrepreneurship is an attitude. Good management consultants are more than smart analysts and strategists. They convince on content, creativity and personality. The experience backgrounds at Roland Berger are diverse and the culture of the Dutch firm is known as young, energetic, collegial, entrepreneurial, professional and sharp.

### The candidate

Roland Berger is looking for academics with strong analytical skills, affinity with strategy consulting, entrepreneurial spirit and a click with our firm. A specific study is not important, diversity within our firm is. Do you have a university degree (almost) completed with excellent results and have also performed significant additional activities? And above all, do you feel like rolling up your sleeves to help our Amsterdam office grow further? Then we look forward to seeing you!

### Meet us at the ECD

Strategy Consultancy Day:

- Friday 4 November
- Morning: 09.00-13.00
- Location: Dudok in het Park
- CV selection



35

Number of countries  
in which active


120  
/2.400

Number of employees  
in NL/worldwide





Shell is an international energy company with expertise in the exploration, production, refining and marketing of oil and natural gas, and the manufacturing and marketing of chemicals.

Our operations are divided into our businesses: Upstream, Integrated Gas and Renewables and Energy Solutions (formerly New Energies), and Downstream. Our Projects & Technology organisation manages the delivery of Shell's major projects and drives our research and innovation.

We use advanced technologies and take an innovative approach to help build a sustainable energy future. We also invest in power, including from low-carbon sources such as wind and solar; and new fuels for transport, such as advanced biofuels and hydrogen.

Shell was formed in 1907, although our history can be traced back to the first half of the 19th century.

### Our purpose

Shell's purpose is to power progress together with more and cleaner energy solutions. We believe that rising standards of living for a growing global population are likely to continue to drive demand for energy, including oil and gas, for years to come. At the same time, the need to tackle climate change means there is a global transition under way to a low-carbon energy system.

### Our people

Our people are essential to the successful delivery of the Shell strategy and to sustaining business performance over the long term. Performing competitively in the evolving energy landscape requires competent and empowered people working safely together across Shell.

We believe that diverse teams led by inclusive leaders deliver better safety and business performance.

#### Meet us at the ECD

Impact Day case:

- Wednesday 2 November
- Morning: 09.00-13.00
- Location: Bayle building
- CV selection



70

Number of countries  
in which active



82.000

Number of employees  
worldwide

Sprenkels & Verschuren brings complex issues in the field of pensions, investment, insurance and risk management back to the core. Our challenge is to provide our clients with the best possible insights and understandable advice, so that they are able to make substantiated (strategic) decisions.

Our organization is characterized by short lines of communication and a flat organizational structure where personal growth is paramount. As an all-round quant you will be involved in advising multiple clients with all kinds of questions from day one. In this way we offer you a flying start to your career. We are constantly looking for best-in-class quantitative consultants with an entrepreneurial spirit and an affinity with the financial sector.

## The case

In our case study you will be challenged with a currently very relevant issue within our sector: determining the risk attitude of pension fund members.

## Meet us at the ECD

Consultancy Dinner:

- Thursday 3 November
- Evening: 18.00-20.30
- Location: De Machinist
- CV selection



1

Number of countries  
in which active



70

Number of employees  
in NL



35

Average age



60  
/40

Male/Female  
ratio



Student-Consultant is a company completely run by ambitious students spread across several Dutch Universities. These students are working on large projects for multiple companies in the Netherlands, such as Nationale Nederlanden, and the Efteling, with these projects ranging from business related topics to more data oriented topics. To ensure that these students have all the tools to succeed in the business world of today, Student-Consultant provides training sessions and counseling from renowned consultancy firms around the Netherlands. The company provides multiple consultancy services for companies. One being regular consultancy projects, in which students create a plan for consultancy and deliver an end result to the customer. The other service the company provides is that of consultancy as a service in which the students function as employees and they provide assistance on projects from other firms.

Student-Consultant offers students the chance to develop their business skills while working on interesting projects in the real world. It does so in conjunction with counseling from other consultancy firms and provides training in topics ranging from business to data topics, from other companies in the Netherlands. During the time at the company there is place to grow within the company itself, as hard work within the company can often lead to higher positions. Besides this, consultants leaving the company after two to three years of working at Student-Consultant

will often stay in consultancy at other firms that Student-Consultant works with, or they stay at companies that they provided consultancy services for during projects. Thus providing the ideal starting point for young consultants, as Student-Consultant gives them an opportunity to work at or for the company before being officially employed by them, acting like a bridge between your academic career and your business career.

In return, Student-Consultant is looking for ambitious students who are willing to learn and develop their skills to utilize in a business perspective. A student consultant has to be able to quickly learn and have fun developing new skills on the fly. The company is looking for students who have at least 60 ECTS on a University level, or students in their pre master program.

During the ECD, Student-Consultant will give a presentation to further explain the way the company operates during projects as well as give more insights on the types of projects Student-Consultant does.

#### Meet us at the ECD

Presentation:

- Wednesday 9 November
- Afternoon: 15.00-16.30


**1**

Number of countries  
in which active


**51**

Number of employees  
in NL


**21**

Average age


**80  
/20**

Male/Female  
ratio


**30**

Yearly starter  
positions

# T | B | A®

## Simplifying your operation

TBA Group is a leading international provider of software and services for ports, terminals and warehouses with over 150 live installations worldwide. Our product and service portfolio concentrates on marine, intermodal, container and bulk terminals as well as providing software for warehouses. Our key services include terminal planning using simulation, support of complex software (TOS) implementations and TOS fine tuning using our emulation tool (CONTROLS) as well as the training of terminal planners. Our vision is to offer a world-class, end-to-end, integrated software and consultancy solution for the entire lifecycle of ports, terminals and warehouses. A scalable portfolio of solutions that work for small or large operations, either manual or automated.

TBA is continuously looking for new members of our team. To stay at the forefront of developments in the port and warehouse business and to consolidate our leading position in the field of software for automated container equipment, TBA is working on various R&D initiatives. These initiatives are often supported by students. We mostly work with students with a background in Operations Research, Engineering or Computer science, but we are also looking for students that have affinity with simulation and modelling of logistic processes. Besides that, we are always looking for new talent and you can find our current vacancies at our website.

We have amongst others the following to offer:

- Work in an international team with customers around the world.
- Continuous professional challenges
- Small company culture aimed at results

Due to the international character of our business, there will be opportunities to travel and work abroad. Besides that, TBA believes that training is an essential part to keep on improving. We have our own academy, to make sure that all the employees are up to date with the latest developments in the port business. And next to that, TBA is actively encouraging the employees to take part in external courses, which will contribute to achieve your own goals.

[www.tba.group/careers/](http://www.tba.group/careers/)

### Meet us at the ECD

Case:

- Monday 7 November
- Afternoon: 13.30-17.30



4

Number of countries  
in which active



100

Number of employees  
in NL



42

Average age



78

/22

Male/Female  
ratio

# valcon

Valcon is a full-service provider that works at the intersection between consultancy, technology, data, advanced analytics and strategy. Situated in The Netherlands, The United Kingdom, Denmark, Sweden and Germany, Valcon forms a North-West European community helping clients across national borders. We focus on end-to-end transformations in which we create long-lasting and sustainable value together with a human approach. We know that every link matters in improving a company's value chain. We support our clients in pursuing the right change in people, system, and process. Our involvement is based on deep knowledge and experience, working shoulder to shoulder with many different organisations. We do not blindly follow a methodology; we follow through on getting things done.

No matter where you are on your path into the future, we hope that our paths could join. We are passionate about bringing our clients into the future, but pragmatic when it comes to methodologies. How we deliver is as important as what we deliver. We are doers who think. Are you also passionate about making a difference, pragmatic when needs to be and just overall a great human being? Then we would love to hear from you.

## The Core Values of Valcon

### Integrity

We are honest, transparent and dare to be authentic. We have respect for each other and our clients and take responsibility for what we do: the promise, the process, and the impact.

### Together

We co-create solutions with our clients, by working in high performing teams built on diversity, respect, and trust.

### Joy

We enjoy our work and promote a positive environment. We are passionate and love to take on challenges.

### Can do

We are bold in our belief that nothing is impossible. We approach every task with a positive, ambitious yet no-nonsense attitude to realize sustainable solutions for our clients.

### Curious

We are humble about what we know and always ask questions. We strive to learn and welcome feedback to deepen our understanding, support growth and uncover new, and innovative solutions.

### Meet us at the ECD

Case:

- Thursday 3 November
- Afternoon: 13.30-17.30



6

Number of countries  
in which active



550

Number of employees  
in NL



31

Average age

70  
/30

Male/Female  
ratio



110

Yearly starter  
positions

We are a niche consulting firm specialised in treasury, risk, and finance. Our risk professionals have a strong analytical background in Econometrics, Quantitative Finance, Mathematics or similar. Freedom, fun, and flexibility are key aspects of our teams. When you join Zanders, you are able to develop yourself as a consultant with trainings (full-time consultants get CFA training and write their CFA exams) and available courses. You also get to participate in social activities such as our yearly secret Zanders trip where you get to bond with your other colleagues (around the globe)!

We offer both part-time and full-time positions. Part-time positions include analyst (working avg. 2 days/week) and thesis interns (working 5 days/week – 4 days as thesis interns, 1 day as analysts assisting consultants on projects). Our fulltime position is the consultant role where we look for MSc students with (quant) finance backgrounds/studies.

### The case

During the Zanders credit risk case, you will determine the best available investment for a bank from a credit risk perspective. You will identify the space for additional credit risk, analyze the impact of several proposals and present your advice to the client.

### Meet us at the ECD

Case:

- Friday 4 November
- Morning: 09.00-13.00



9

Number of countries  
in which active



168  
/235

Number of employees  
in NL/worldwide



38

Average age



60  
/40

Male/Female  
ratio



3

Yearly internship  
positions



For more information about the  
participating companies, check  
out our website [ecdrotterdam.nl](https://ecdrotterdam.nl)

Subscribe before  
the 26<sup>th</sup> of October!



**Veerle de Smit**  
Chairman



**Bart van Hasselt**  
Secretary &  
Day Coordinator



**Roline Peelen**  
Treasurer &  
Online Marketing Officer



**Saskia Espenhahn**  
External Officer &  
Day Coordinator



**Bron Hollander**  
External Officer



**Joep Louwerse**  
Offline Marketing Officer



**Leon Verweij**  
Supervisor from the  
FAECTOR board



Dear student,

In this profiler, you have found the opportunities the ECD 2022 has to offer. All participating companies and parties are thrilled to meet you. Subscribe via [ecdrotterdam.nl](mailto:info@ecdrotterdam.nl) and take this amazing chance to Discover Your Drive!

On behalf of the committee, we would like to thank all companies and people that are involved in this year's ECD. We invite all students to join us during the numerous events. The fact that the ECD welcomes a record number of companies this year shows the impact of the event. Therefore, we recommend all students to take the opportunity to join the ECD.

If you have any questions about the ECD, the program or specific events, we are more than happy to help you. Please contact us at [info@ecdrotterdam.nl](mailto:info@ecdrotterdam.nl) or via Instagram at [@ecdrotterdam](https://www.instagram.com/ecdrotterdam).

We are looking forward to meeting you and to seeing new connections being made during the ECD!

With kind regards,

The Econometric Career Days Committee 2022



Veerle de Smit  
Bart van Hasselt  
Roline Peelen  
Saskia Espenhahn  
Bron Hollander  
Joep Louwerse  
Leon Verweij

Chairman  
Secretary & Day Coordinator  
Treasurer & Online Marketing Officer  
External Officer & Day Coordinator  
External Officer  
Offline Marketing Officer  
Supervisor from the FAECTOR board



Visit our website to subscribe to this year's ECD and see the most recent program

[ecdrotterdam.nl](http://ecdrotterdam.nl)

For questions, you can send always send an e-mail to

[info@ecdrotterdam.nl](mailto:info@ecdrotterdam.nl)

Follow our socials to stay in touch and see the latest updates!



[@ECDrotterdam](https://www.instagram.com/ECDrotterdam)



[/in/ECDrotterdam](https://www.linkedin.com/company/ECDrotterdam)

